

MARKET HISTORY

Includes data through 2/2017

Chester County, PA Single-Family



Market History Report

The Market History Report details current and historical statistical information for single-family listings recorded within TREND. This statistical report is organized by county and contains valuable month-over-month, year-over-year statistical information for each of the last 10 years. The Market History Report details activity in a particular market over a 10-year period – from where it's been to where it's at now. The easy-to-read month-over-month, year-over-year chart and graph enables you to clearly identify the year-over-year changes while accounting for seasonal and market trends.

Utilizing the report allows you to gain a better understanding of your market. This will give you new insights and increase your company's value when working with consumers. This powerful report is provided exclusively to TREND members.

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Definitions

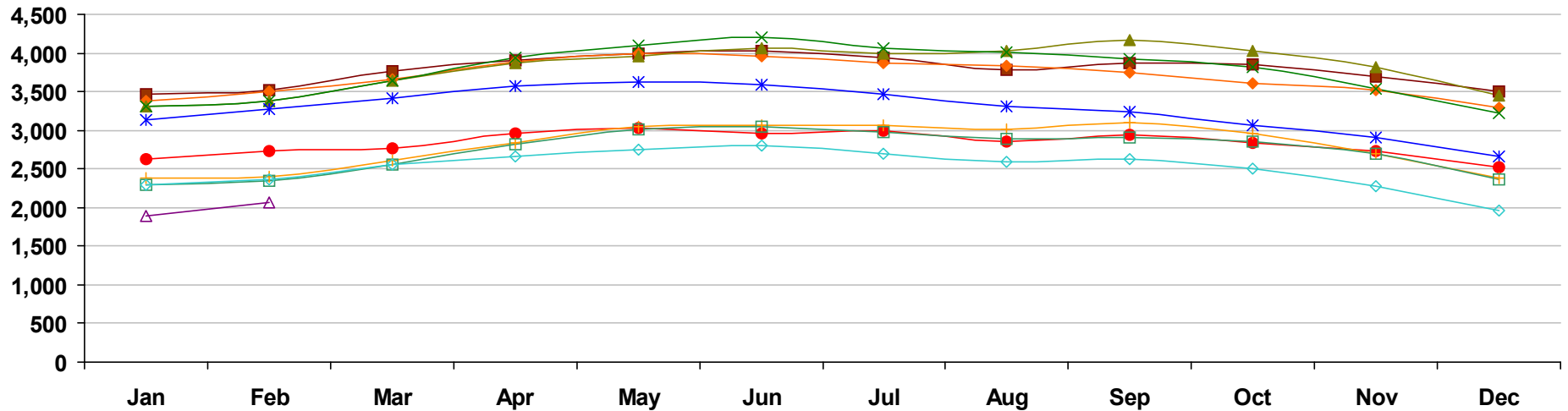
| | |
|-------------------------------|--|
| Total Inventory | The number of active single-family listings on the market on the last day of the specified month. |
| Inventory Accumulation | The number of months it would take to exhaust the current supply of single-family listings at the current absorption rate. |
| Absorption Rate | The average number of single-family listings sold in the market per month over the previous 12 months. |
| Pending Units | The number of single-family listings with Pending dates during the specified month. |
| Settled Units | The number of single-family listings with Settled dates during the specified month. |
| Total Settled Volume | The total dollar volume of single-family listings that have settled during the specified month. |

| | |
|---|--|
| Median Settled Price | The median price that single-family listings settled for during the specified month. Determined by arranging all Settled Listings in numerical order by price and then selecting the middle value. |
| Average Settled Price | The average price that single-family listings settled for during the specified month. Determined by dividing the Total Settled Volume by the number of Settled Listings. |
| Average Settled Price / Original Price | The average percentage of the Original Price that single-family listings settled for during the specified month. This number is determined by dividing the Settled Price by the Original Price for every listing, summing them and then dividing by the number of settled listings. TREND excludes listings if the Settled Price is greater than 150 percent or less than 50 percent of the Original Price. This ensures the percentage is more representative of listings in the market area. |
| Percent Change | The change in value as compared to the same month of the previous year. Indicated by +/-0.0%. |

Notes on Statistics

- All statistics are from TREND's monthly Residential Activity Reports. Due to the fluid nature of MLS data, insignificant statistical variations may occur with regard to sales activity between the various TREND reports.
- Mobile homes and condominiums are excluded from these statistics.
- This report includes information on listings and transactions facilitated through TREND and does not reflect the total number of listings and transactions of a given market area.
- All monetary statistics are rounded to the nearest \$10.

Chester County, PA - Single-Family - Total Inventory

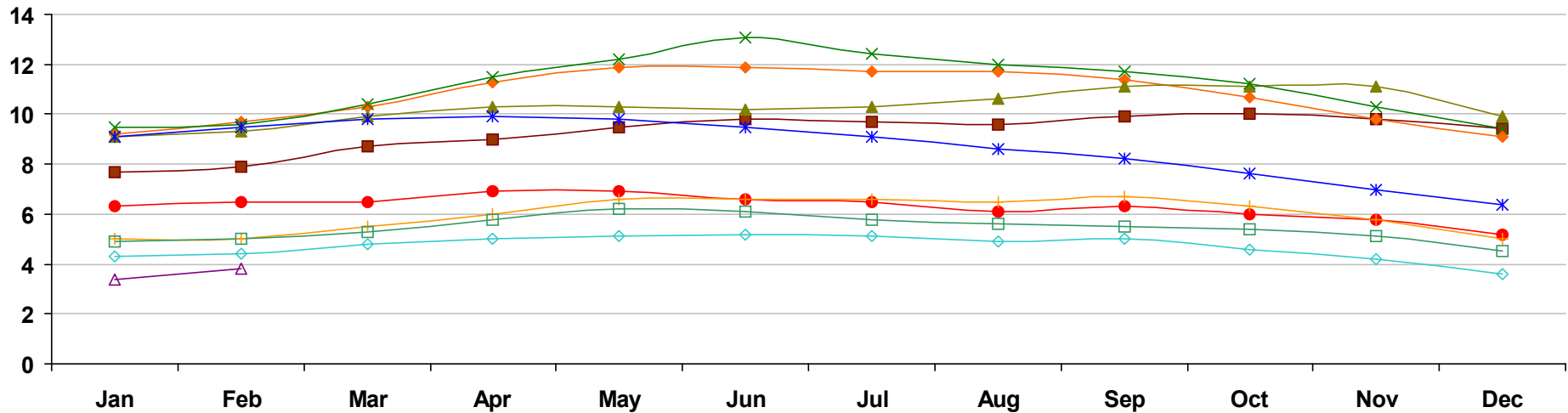


| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| ■ 2008 | 3,463 8.5% | 3,514 10.3% | 3,773 13.2% | 3,897 7.2% | 3,986 4.8% | 4,025 4.2% | 3,931 3.2% | 3,778 -0.1% | 3,861 0.6% | 3,846 -1.9% | 3,693 -0.9% | 3,497 2.2% |
| ◆ 2009 | 3,386 -2.2% | 3,506 -0.2% | 3,661 -3.0% | 3,888 -0.2% | 3,995 0.2% | 3,957 -1.7% | 3,867 -1.6% | 3,836 1.5% | 3,755 -2.7% | 3,612 -6.1% | 3,517 -4.8% | 3,297 -5.7% |
| ▲ 2010 | 3,310 -2.2% | 3,373 -3.8% | 3,634 -0.7% | 3,864 -0.6% | 3,962 -0.8% | 4,063 2.7% | 3,985 3.1% | 4,021 4.8% | 4,169 11.0% | 4,032 11.6% | 3,810 8.3% | 3,452 4.7% |
| ✕ 2011 | 3,308 -0.1% | 3,381 0.2% | 3,636 0.1% | 3,940 2.0% | 4,105 3.6% | 4,200 3.4% | 4,062 1.9% | 4,015 -0.1% | 3,923 -5.9% | 3,809 -5.5% | 3,532 -7.3% | 3,219 -6.7% |
| ✱ 2012 | 3,139 -5.1% | 3,273 -3.2% | 3,415 -6.1% | 3,573 -9.3% | 3,619 -11.8% | 3,588 -14.6% | 3,473 -14.5% | 3,302 -17.8% | 3,240 -17.4% | 3,066 -19.5% | 2,912 -17.6% | 2,655 -17.5% |
| ● 2013 | 2,629 -16.2% | 2,726 -16.7% | 2,765 -19.0% | 2,961 -17.1% | 3,029 -16.3% | 2,952 -17.7% | 2,992 -13.8% | 2,860 -13.4% | 2,934 -9.4% | 2,843 -7.3% | 2,734 -6.1% | 2,515 -5.3% |
| ✚ 2014 | 2,381 -9.4% | 2,394 -12.2% | 2,611 -5.6% | 2,831 -4.4% | 3,052 0.8% | 3,057 3.6% | 3,070 2.6% | 3,003 5.0% | 3,099 5.6% | 2,964 4.3% | 2,701 -1.2% | 2,377 -5.5% |
| ▣ 2015 | 2,288 -3.9% | 2,351 -1.8% | 2,548 -2.4% | 2,818 -0.5% | 3,019 -1.1% | 3,045 -0.4% | 2,977 -3.0% | 2,884 -4.0% | 2,899 -6.5% | 2,858 -3.6% | 2,702 0.0% | 2,363 -0.6% |
| ◇ 2016 | 2,290 0.1% | 2,368 0.7% | 2,563 0.6% | 2,655 -5.8% | 2,746 -9.0% | 2,793 -8.3% | 2,703 -9.2% | 2,587 -10.3% | 2,634 -9.1% | 2,500 -12.5% | 2,278 -15.7% | 1,961 -17.0% |
| △ 2017 | 1,883 -17.8% | 2,062 -12.9% | | | | | | | | | | |

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Chester County, PA - Single-Family - Inventory Accumulation

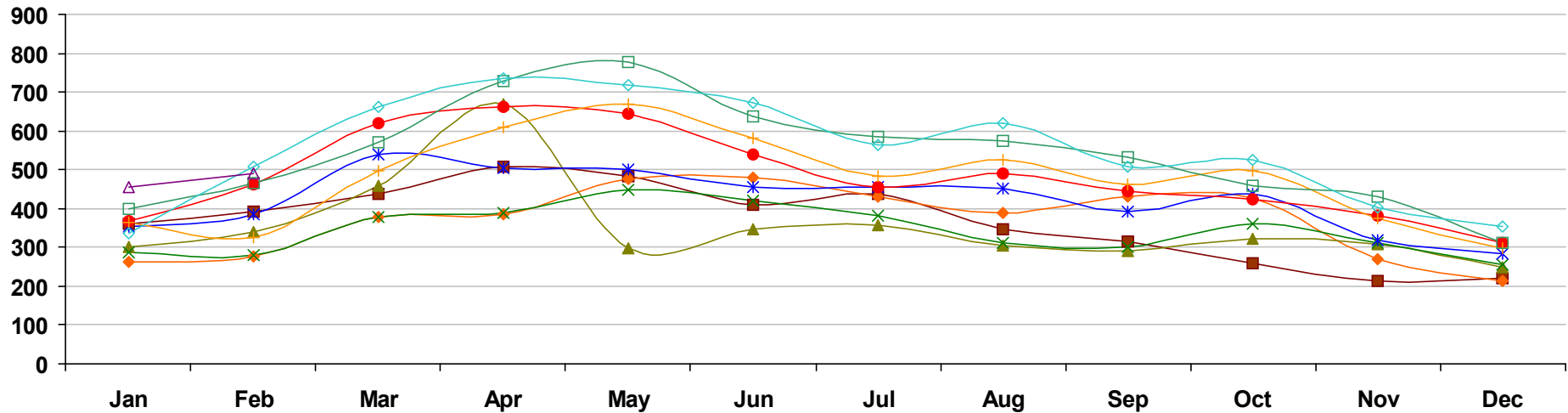


| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|---------------|---------------|---------------|---------------|---------------|
| ■ 2008 | 7.7 22.2% | 7.9 27.4% | 8.7 31.8% | 9.0 25.0% | 9.5 25.0% | 9.8 25.6% | 9.7 24.4% | 9.6 24.7% | 9.9 23.8% | 10.0 22.0% | 9.8 22.5% | 9.4 25.3% |
| ◆ 2009 | 9.2 19.5% | 9.7 22.8% | 10.3 18.4% | 11.3 25.6% | 11.9 25.3% | 11.9 21.4% | 11.7 20.6% | 11.7 21.9% | 11.4 15.2% | 10.7 7.0% | 9.8 0.0% | 9.1 -3.2% |
| ▲ 2010 | 9.1 -1.1% | 9.3 -4.1% | 9.9 -3.9% | 10.3 -8.8% | 10.3 -13.4% | 10.2 -14.3% | 10.3 -12.0% | 10.6 -9.4% | 11.1 -2.6% | 11.1 3.7% | 11.1 13.3% | 9.9 8.8% |
| × 2011 | 9.5 4.4% | 9.6 3.2% | 10.4 5.1% | 11.5 11.7% | 12.2 18.4% | 13.1 28.4% | 12.4 20.4% | 12.0 13.2% | 11.7 5.4% | 11.2 0.9% | 10.3 -7.2% | 9.4 -5.1% |
| ✱ 2012 | 9.1 -4.2% | 9.5 -1.0% | 9.8 -5.8% | 9.9 -13.9% | 9.8 -19.7% | 9.5 -27.5% | 9.1 -26.6% | 8.6 -28.3% | 8.2 -29.9% | 7.6 -32.1% | 7.0 -32.0% | 6.4 -31.9% |
| ● 2013 | 6.3 -30.8% | 6.5 -31.6% | 6.5 -33.7% | 6.9 -30.3% | 6.9 -29.6% | 6.6 -30.5% | 6.5 -28.6% | 6.1 -29.1% | 6.3 -23.2% | 6.0 -21.1% | 5.8 -17.1% | 5.2 -18.8% |
| + 2014 | 5.0 -20.6% | 5.0 -23.1% | 5.5 -15.4% | 6.0 -13.0% | 6.6 -4.3% | 6.6 0.0% | 6.6 1.5% | 6.5 6.6% | 6.7 6.3% | 6.3 5.0% | 5.8 0.0% | 5.0 -3.8% |
| □ 2015 | 4.9 -2.0% | 5.0 0.0% | 5.3 -3.6% | 5.8 -3.3% | 6.2 -6.1% | 6.1 -7.6% | 5.8 -12.1% | 5.6 -13.8% | 5.5 -17.9% | 5.4 -14.3% | 5.1 -12.1% | 4.5 -10.0% |
| ◇ 2016 | 4.3 -12.2% | 4.4 -12.0% | 4.8 -9.4% | 5.0 -13.8% | 5.1 -17.7% | 5.2 -14.8% | 5.1 -12.1% | 4.9 -12.5% | 5.0 -9.1% | 4.6 -14.8% | 4.2 -17.6% | 3.6 -20.0% |
| △ 2017 | 3.4 -20.9% | 3.8 -13.6% | | | | | | | | | | |

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Chester County, PA - Single-Family - Pending Units

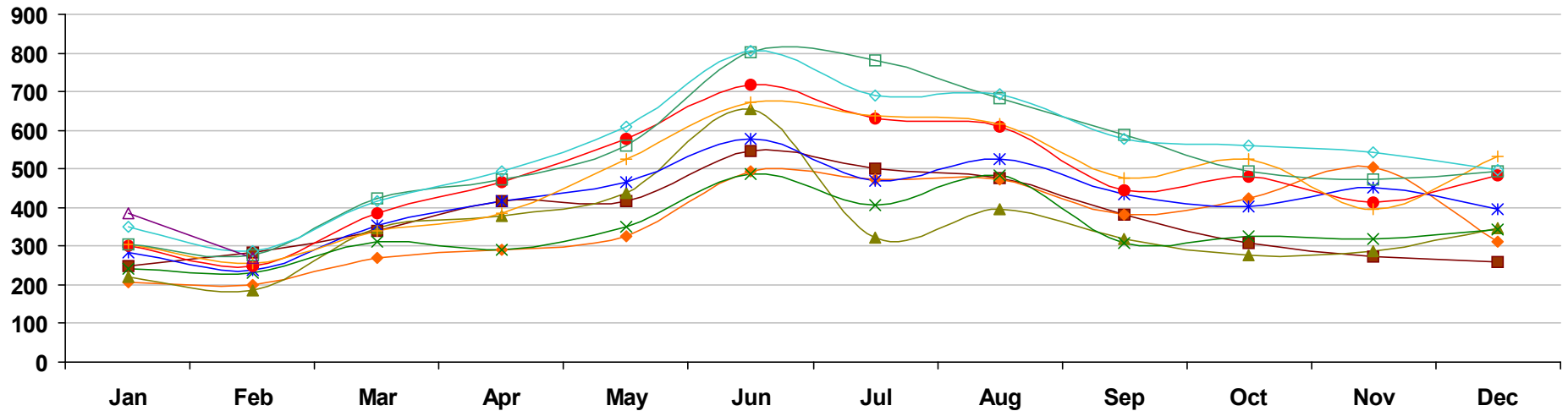


| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|
| ■ 2008 | 359 -21.3% | 391 -17.0% | 439 -25.2% | 509 -11.2% | 484 -14.3% | 408 -24.4% | 436 -12.1% | 345 -12.2% | 314 -11.8% | 259 -27.2% | 213 -30.6% | 222 8.3% |
| ◆ 2009 | 264 -26.5% | 277 -29.2% | 378 -13.9% | 385 -24.4% | 476 -1.7% | 479 17.4% | 431 -1.1% | 388 12.5% | 432 37.6% | 427 64.9% | 271 27.2% | 213 -4.1% |
| ▲ 2010 | 302 14.4% | 340 22.7% | 460 21.7% | 670 74.0% | 297 -37.6% | 347 -27.6% | 356 -17.4% | 303 -21.9% | 289 -33.1% | 322 -24.6% | 307 13.3% | 250 17.4% |
| ✕ 2011 | 286 -5.3% | 280 -17.6% | 377 -18.0% | 389 -41.9% | 448 50.8% | 420 21.0% | 381 7.0% | 313 3.3% | 302 4.5% | 360 11.8% | 313 2.0% | 254 1.6% |
| ✱ 2012 | 354 23.8% | 384 37.1% | 540 43.2% | 506 30.1% | 501 11.8% | 456 8.6% | 457 19.9% | 452 44.4% | 393 30.1% | 437 21.4% | 320 2.2% | 284 11.8% |
| ● 2013 | 369 4.2% | 463 20.6% | 621 15.0% | 662 30.8% | 644 28.5% | 540 18.4% | 457 0.0% | 491 8.6% | 444 13.0% | 425 -2.7% | 383 19.7% | 310 9.2% |
| + 2014 | 363 -1.6% | 327 -29.4% | 498 -19.8% | 611 -7.7% | 668 3.7% | 580 7.4% | 485 6.1% | 525 6.9% | 463 4.3% | 498 17.2% | 375 -2.1% | 297 -4.2% |
| □ 2015 | 400 10.2% | 465 42.2% | 570 14.5% | 730 19.5% | 779 16.6% | 636 9.7% | 585 20.6% | 574 9.3% | 532 14.9% | 458 -8.0% | 431 14.9% | 313 5.4% |
| ◇ 2016 | 337 -15.8% | 508 9.2% | 661 16.0% | 737 1.0% | 718 -7.8% | 673 5.8% | 563 -3.8% | 621 8.2% | 507 -4.7% | 527 15.1% | 402 -6.7% | 352 12.5% |
| △ 2017 | 456 35.3% | 491 -3.3% | | | | | | | | | | |

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Chester County, PA - Single-Family - Settled Units

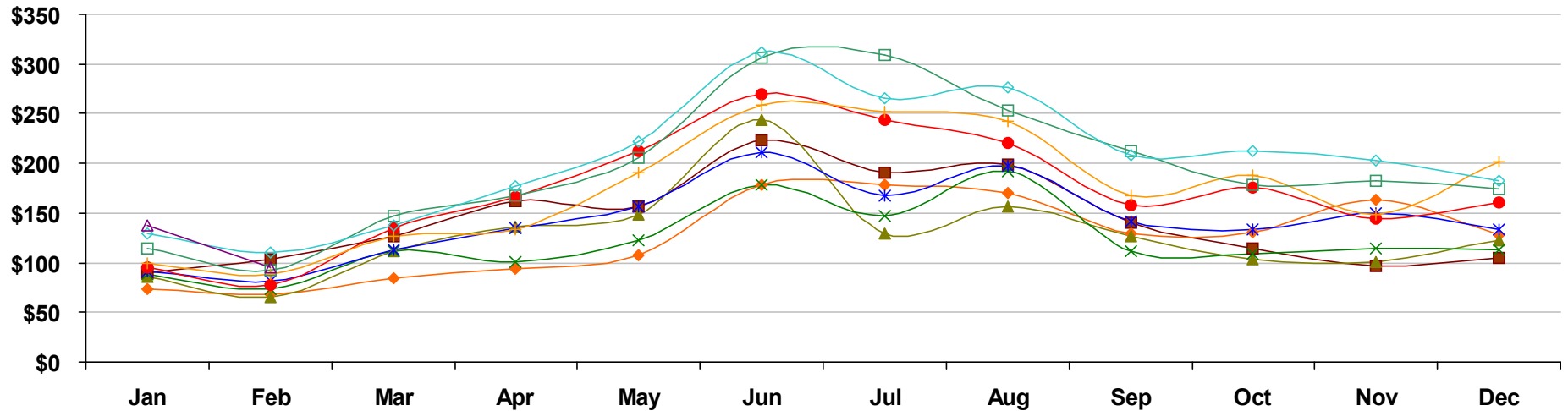


| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| ■ 2008 | 248 -29.5% | 285 -18.8% | 338 -26.4% | 418 -4.8% | 417 -22.6% | 545 -17.8% | 502 -11.3% | 476 -25.5% | 383 -1.3% | 307 -22.9% | 273 -25.2% | 258 -21.1% |
| ◆ 2009 | 205 -17.3% | 200 -29.8% | 269 -20.4% | 291 -30.4% | 325 -22.1% | 494 -9.4% | 474 -5.6% | 472 -0.8% | 380 -0.8% | 423 37.8% | 503 84.2% | 312 20.9% |
| ▲ 2010 | 222 8.3% | 184 -8.0% | 345 28.3% | 379 30.2% | 437 34.5% | 655 32.6% | 323 -31.9% | 394 -16.5% | 320 -15.8% | 277 -34.5% | 287 -42.9% | 345 10.6% |
| ✕ 2011 | 240 8.1% | 230 25.0% | 312 -9.6% | 292 -23.0% | 351 -19.7% | 488 -25.5% | 405 25.4% | 483 22.6% | 309 -3.4% | 325 17.3% | 318 10.8% | 344 -0.3% |
| ✱ 2012 | 283 17.9% | 239 3.9% | 354 13.5% | 415 42.1% | 466 32.8% | 577 18.2% | 468 15.6% | 526 8.9% | 433 40.1% | 402 23.7% | 451 41.8% | 396 15.1% |
| ● 2013 | 300 6.0% | 247 3.3% | 386 9.0% | 467 12.5% | 579 24.2% | 719 24.6% | 630 34.6% | 610 16.0% | 446 3.0% | 479 19.2% | 412 -8.6% | 483 22.0% |
| ✚ 2014 | 305 1.7% | 255 3.2% | 338 -12.4% | 384 -17.8% | 526 -9.2% | 671 -6.7% | 636 1.0% | 617 1.1% | 477 7.0% | 524 9.4% | 396 -3.9% | 531 9.9% |
| ▣ 2015 | 303 -0.7% | 278 9.0% | 423 25.1% | 473 23.2% | 561 6.7% | 801 19.4% | 781 22.8% | 683 10.7% | 587 23.1% | 494 -5.7% | 472 19.2% | 494 -7.0% |
| ◇ 2016 | 351 15.8% | 286 2.9% | 416 -1.7% | 494 4.4% | 609 8.6% | 804 0.4% | 689 -11.8% | 693 1.5% | 577 -1.7% | 561 13.6% | 544 15.3% | 496 0.4% |
| △ 2017 | 386 10.0% | 271 -5.2% | | | | | | | | | | |

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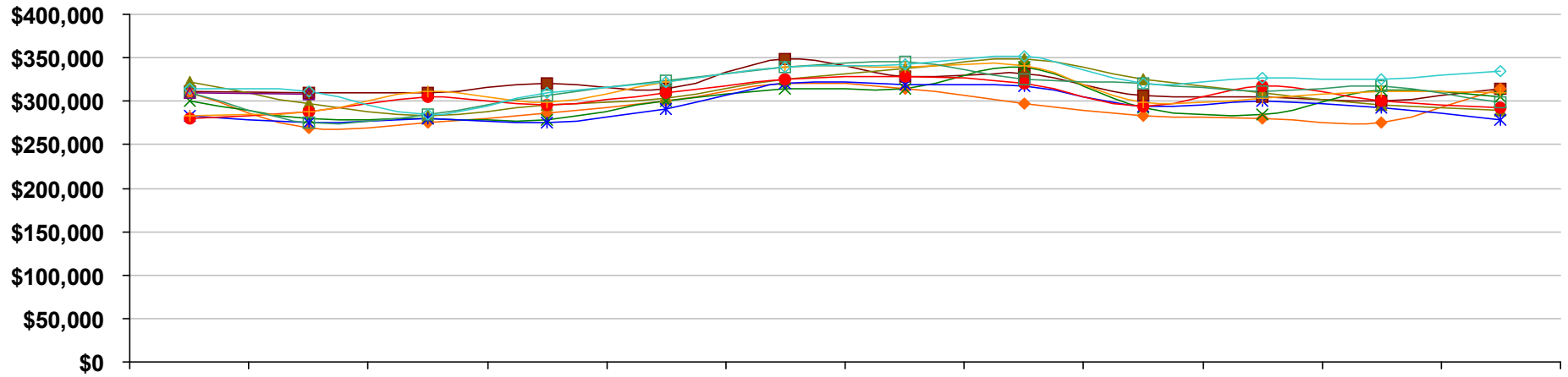
Chester County, PA - Single-Family - Total Settled Volume



| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| ■ 2008 | \$90 -33.4% | \$103 -14.8% | \$127 -30.0% | \$162 -4.4% | \$157 -26.5% | \$224 -20.9% | \$190 -15.4% | \$199 -22.3% | \$140 -10.8% | \$114 -22.9% | \$97 -27.1% | \$105 -17.4% |
| ◆ 2009 | \$73 -18.4% | \$68 -33.8% | \$85 -33.1% | \$94 -42.1% | \$108 -31.3% | \$178 -20.3% | \$179 -6.0% | \$170 -14.6% | \$129 -8.0% | \$131 15.3% | \$163 67.4% | \$128 21.6% |
| ▲ 2010 | \$86 17.2% | \$66 -3.9% | \$111 30.6% | \$136 44.6% | \$149 38.0% | \$244 36.5% | \$130 -27.1% | \$156 -8.4% | \$127 -2.0% | \$103 -21.8% | \$101 -38.0% | \$123 -4.1% |
| ✕ 2011 | \$89 3.7% | \$73 11.9% | \$111 -0.6% | \$101 -25.5% | \$123 -17.6% | \$179 -26.7% | \$147 13.1% | \$192 23.1% | \$112 -11.6% | \$109 6.1% | \$114 13.5% | \$113 -7.8% |
| ✱ 2012 | \$91 1.8% | \$82 12.3% | \$113 2.6% | \$135 33.0% | \$156 26.5% | \$211 18.4% | \$168 13.9% | \$197 2.6% | \$141 25.8% | \$133 22.5% | \$150 31.3% | \$133 17.2% |
| ● 2013 | \$96 5.6% | \$77 -7.1% | \$135 18.5% | \$166 23.5% | \$212 36.0% | \$269 27.4% | \$244 45.6% | \$221 12.5% | \$158 12.1% | \$176 31.9% | \$144 -4.1% | \$161 21.6% |
| + 2014 | \$100 4.5% | \$88 14.8% | \$126 -6.0% | \$134 -19.6% | \$190 -10.3% | \$259 -3.6% | \$252 2.9% | \$243 9.8% | \$167 5.9% | \$188 6.6% | \$149 3.3% | \$201 24.6% |
| □ 2015 | \$114 14.4% | \$93 5.6% | \$147 16.5% | \$167 24.7% | \$206 8.5% | \$306 18.1% | \$309 22.8% | \$253 4.3% | \$213 27.7% | \$179 -4.7% | \$182 22.1% | \$174 -13.4% |
| ◇ 2016 | \$129 12.7% | \$110 18.6% | \$138 -6.2% | \$177 6.1% | \$222 7.9% | \$312 1.9% | \$265 -14.2% | \$277 9.4% | \$208 -2.4% | \$213 19.3% | \$203 11.9% | \$182 4.6% |
| △ 2017 | \$138 7.0% | \$95 -13.8% | | | | | | | | | | |

Values on this report are displayed in Millions

Chester County, PA - Single-Family - Median Settled Price

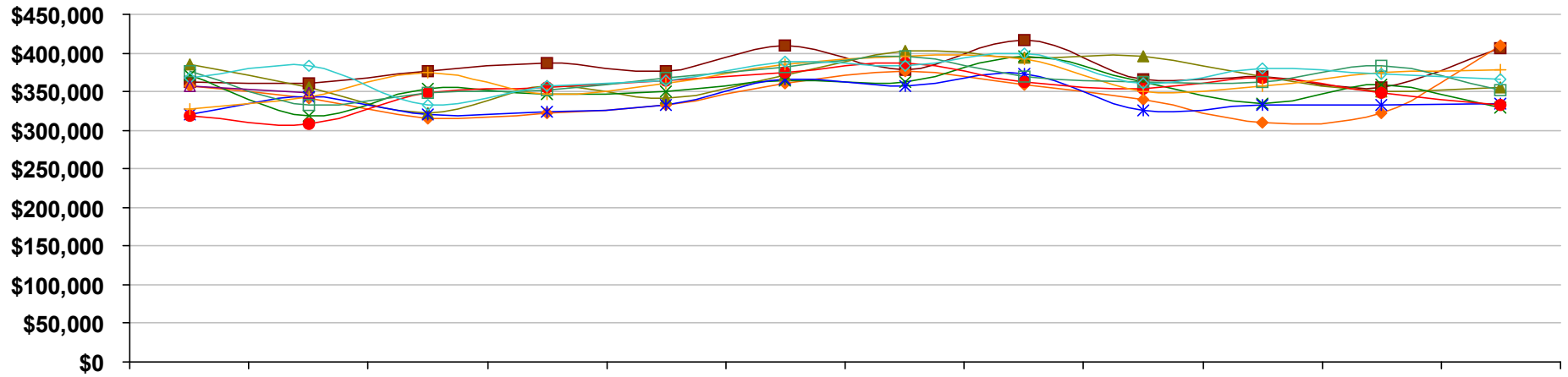


| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|--------------------|---------------------|---------------------|---------------------|--------------------|--------------------|--------------------|---------------------|---------------------|--------------------|--------------------|--------------------|
| ■ 2008 | \$312,000 -1.6% | \$309,000 3.0% | \$310,000 -1.3% | \$320,000 -1.5% | \$315,000 -9.0% | \$349,000 -2.8% | \$328,000 0.9% | \$332,000 -4.9% | \$306,000 -10.5% | \$305,000 1.7% | \$300,000 0.0% | \$315,000 -1.6% |
| ◆ 2009 | \$309,000 -1.0% | \$270,000 -12.6% | \$276,000 -11.0% | \$286,000 -10.6% | \$300,000 -4.8% | \$320,000 -8.3% | \$315,000 -4.0% | \$298,000 -10.2% | \$284,000 -7.2% | \$280,000 -8.2% | \$275,000 -8.3% | \$315,000 0.0% |
| ▲ 2010 | \$322,000 4.2% | \$297,000 10.0% | \$284,000 2.9% | \$295,000 3.1% | \$303,000 1.0% | \$325,000 1.6% | \$337,000 7.0% | \$349,000 17.1% | \$325,000 14.4% | \$310,000 10.7% | \$296,000 7.6% | \$290,000 -7.9% |
| ✕ 2011 | \$300,000 -6.8% | \$280,000 -5.7% | \$280,000 -1.4% | \$279,000 -5.4% | \$301,000 -0.7% | \$315,000 -3.1% | \$315,000 -6.5% | \$340,000 -2.6% | \$293,000 -9.8% | \$285,000 -8.1% | \$313,000 5.7% | \$305,000 5.2% |
| ✱ 2012 | \$283,000 -5.7% | \$275,000 -1.8% | \$280,000 0.0% | \$275,000 -1.4% | \$291,000 -3.3% | \$320,000 1.6% | \$319,000 1.3% | \$317,000 -6.8% | \$294,000 0.3% | \$300,000 5.3% | \$293,000 -6.4% | \$278,000 -8.9% |
| ● 2013 | \$280,000 -1.1% | \$288,000 4.7% | \$305,000 8.9% | \$295,000 7.3% | \$309,000 6.2% | \$325,000 1.6% | \$328,000 2.8% | \$320,000 0.9% | \$294,000 0.0% | \$317,000 5.7% | \$300,000 2.4% | \$293,000 5.4% |
| ✚ 2014 | \$283,000 1.1% | \$288,000 0.0% | \$311,000 2.0% | \$299,000 1.4% | \$322,000 4.2% | \$340,000 4.6% | \$340,000 3.7% | \$341,000 6.6% | \$299,000 1.7% | \$303,000 -4.4% | \$312,000 4.0% | \$309,000 5.5% |
| ▢ 2015 | \$309,000 9.2% | \$275,000 -4.5% | \$285,000 -8.4% | \$307,000 2.7% | \$324,000 0.6% | \$340,000 0.0% | \$345,000 1.5% | \$325,000 -4.7% | \$320,000 7.0% | \$312,000 3.0% | \$317,000 1.6% | \$299,000 -3.2% |
| ◇ 2016 | \$314,000 1.6% | \$312,000 13.5% | \$285,000 0.0% | \$310,000 1.0% | \$322,000 -0.6% | \$340,000 0.0% | \$342,000 -0.9% | \$352,000 8.3% | \$320,000 0.0% | \$327,000 4.8% | \$325,000 2.5% | \$334,000 11.7% |
| △ 2017 | \$310,000 -1.3% | \$308,000 -1.3% | | | | | | | | | | |

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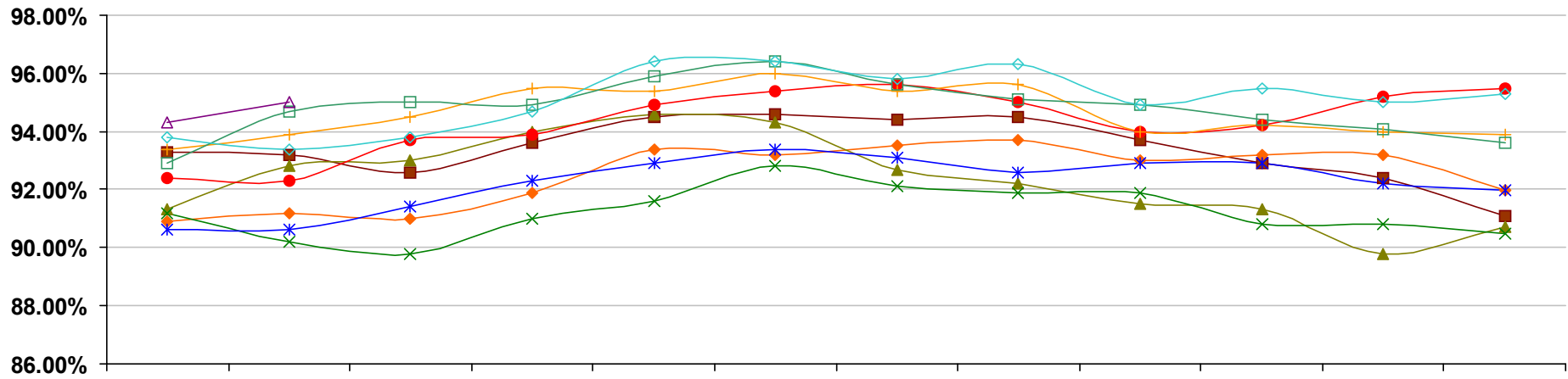
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Chester County, PA - Single-Family - Average Settled Price



| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------|---------------------|---------------------|---------------------|--------------------|---------------------|
| ■ 2008 | \$362,000 -5.2% | \$361,000 4.9% | \$376,000 -5.1% | \$387,000 0.3% | \$377,000 -5.0% | \$410,000 -3.8% | \$378,000 -4.8% | \$417,000 4.2% | \$366,000 -9.6% | \$370,000 -0.3% | \$355,000 -2.5% | \$407,000 4.6% |
| ◆ 2009 | \$357,000 -1.4% | \$341,000 -5.5% | \$316,000 -16.0% | \$322,000 -16.8% | \$332,000 -11.9% | \$361,000 -12.0% | \$376,000 -0.5% | \$359,000 -13.9% | \$339,000 -7.4% | \$310,000 -16.2% | \$323,000 -9.0% | \$410,000 0.7% |
| ▲ 2010 | \$386,000 8.1% | \$356,000 4.4% | \$322,000 1.9% | \$358,000 11.2% | \$341,000 2.7% | \$371,000 2.8% | \$403,000 7.2% | \$394,000 9.7% | \$395,000 16.5% | \$370,000 19.4% | \$351,000 8.7% | \$355,000 -13.4% |
| ✕ 2011 | \$371,000 -3.9% | \$318,000 -10.7% | \$354,000 9.9% | \$346,000 -3.4% | \$350,000 2.6% | \$365,000 -1.6% | \$363,000 -9.9% | \$396,000 0.5% | \$362,000 -8.4% | \$335,000 -9.5% | \$359,000 2.3% | \$329,000 -7.3% |
| ✱ 2012 | \$320,000 -13.7% | \$344,000 8.2% | \$320,000 -9.6% | \$324,000 -6.4% | \$333,000 -4.9% | \$366,000 0.3% | \$358,000 -1.4% | \$373,000 -5.8% | \$325,000 -10.2% | \$332,000 -0.9% | \$332,000 -7.5% | \$334,000 1.5% |
| ● 2013 | \$319,000 -0.3% | \$309,000 -10.2% | \$348,000 8.8% | \$355,000 9.6% | \$365,000 9.6% | \$374,000 2.2% | \$387,000 8.1% | \$362,000 -2.9% | \$353,000 8.6% | \$367,000 10.5% | \$349,000 5.1% | \$333,000 -0.3% |
| ✚ 2014 | \$328,000 2.8% | \$344,000 11.3% | \$374,000 7.5% | \$347,000 -2.3% | \$360,000 -1.4% | \$386,000 3.2% | \$395,000 2.1% | \$393,000 8.6% | \$350,000 -0.8% | \$358,000 -2.5% | \$375,000 7.4% | \$378,000 13.5% |
| ▣ 2015 | \$377,000 14.9% | \$333,000 -3.2% | \$348,000 -7.0% | \$352,000 1.4% | \$367,000 1.9% | \$382,000 -1.0% | \$395,000 0.0% | \$370,000 -5.9% | \$363,000 3.7% | \$362,000 1.1% | \$384,000 2.4% | \$352,000 -6.9% |
| ◇ 2016 | \$367,000 -2.7% | \$384,000 15.3% | \$332,000 -4.6% | \$357,000 1.4% | \$364,000 -0.8% | \$388,000 1.6% | \$384,000 -2.8% | \$399,000 7.8% | \$361,000 -0.6% | \$380,000 5.0% | \$373,000 -2.9% | \$366,000 4.0% |
| △ 2017 | \$357,000 -2.7% | \$349,000 -9.1% | | | | | | | | | | |

Chester County, PA - Single-Family - Average Settled Price/Original Price



| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| ■ 2008 | 93.3% -1.4% | 93.2% -1.4% | 92.6% -2.7% | 93.6% -2.2% | 94.5% -1.9% | 94.6% -1.8% | 94.4% -1.6% | 94.5% -0.7% | 93.7% -1.4% | 92.9% -2.1% | 92.4% -2.1% | 91.1% -2.2% |
| ◆ 2009 | 90.9% -2.6% | 91.2% -2.2% | 91.0% -1.7% | 91.9% -1.8% | 93.4% -1.1% | 93.2% -1.4% | 93.5% -1.0% | 93.7% -0.8% | 93.0% -0.7% | 93.2% 0.3% | 93.2% 0.9% | 92.0% 1.0% |
| ▲ 2010 | 91.3% 0.5% | 92.8% 1.7% | 93.0% 2.2% | 94.0% 2.2% | 94.6% 1.3% | 94.3% 1.2% | 92.7% -0.9% | 92.2% -1.6% | 91.5% -1.5% | 91.3% -2.0% | 89.8% -3.7% | 90.7% -1.5% |
| × 2011 | 91.2% -0.1% | 90.2% -2.8% | 89.8% -3.5% | 91.0% -3.1% | 91.6% -3.1% | 92.8% -1.7% | 92.1% -0.6% | 91.9% -0.3% | 91.9% 0.4% | 90.8% -0.5% | 90.8% 1.2% | 90.5% -0.2% |
| ✱ 2012 | 90.6% -0.6% | 90.6% 0.5% | 91.4% 1.8% | 92.3% 1.5% | 92.9% 1.4% | 93.4% 0.6% | 93.1% 1.0% | 92.6% 0.7% | 92.9% 1.1% | 92.9% 2.4% | 92.2% 1.5% | 92.0% 1.6% |
| ● 2013 | 92.4% 2.0% | 92.3% 1.8% | 93.7% 2.5% | 93.9% 1.7% | 94.9% 2.1% | 95.4% 2.2% | 95.6% 2.7% | 95.0% 2.7% | 94.0% 1.1% | 94.2% 1.4% | 95.2% 3.2% | 95.5% 3.8% |
| + 2014 | 93.4% 1.1% | 93.9% 1.8% | 94.5% 0.8% | 95.5% 1.7% | 95.4% 0.6% | 96.0% 0.7% | 95.4% -0.2% | 95.6% 0.6% | 94.0% 0.0% | 94.2% -0.1% | 94.0% -1.2% | 93.9% -1.6% |
| ▣ 2015 | 92.9% -0.6% | 94.7% 0.9% | 95.0% 0.6% | 94.9% -0.6% | 95.9% 0.5% | 96.4% 0.3% | 95.6% 0.3% | 95.1% -0.5% | 94.9% 1.0% | 94.4% 0.3% | 94.1% 0.1% | 93.6% -0.4% |
| ◇ 2016 | 93.8% 1.0% | 93.4% -1.4% | 93.8% -1.2% | 94.7% -0.2% | 96.4% 0.6% | 96.4% 0.1% | 95.8% 0.2% | 96.3% 1.2% | 94.9% 0.0% | 95.5% 1.1% | 95.0% 1.0% | 95.3% 1.8% |
| △ 2017 | 94.3% 0.5% | 95.0% 1.7% | | | | | | | | | | |