

# Industry Watch

## Q4-2016

Bucks County Association of REALTORS®  
Burlington Camden County Association of REALTORS®  
Gloucester / Salem Counties Board of REALTORS®  
Greater Philadelphia Association of REALTORS®  
Kent County Association of REALTORS®  
Mercer County Association of REALTORS®  
Montgomery County Association of REALTORS®  
New Castle County Board of REALTORS®  
Reading-Berks Association of REALTORS®  
Suburban West REALTORS® Association  
Schuylkill County Board of REALTORS®



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## All Counties Overview

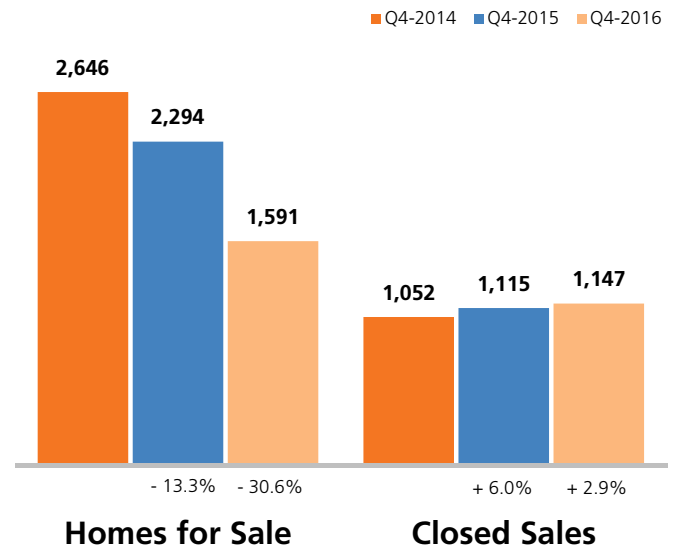
	Median Sales Price		Pct. of Orig. Price Rec'd.		Average Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
Berks	\$152,000	↑ + 1.3%	93.6%	↑ + 1.4%	83	↓ - 14.9%	1,147	↑ + 2.9%
Bucks	\$280,000	↑ + 2.9%	94.8%	↑ + 0.2%	79	↓ - 7.3%	1,868	↑ + 0.9%
Burlington	\$185,000	↓ - 3.6%	92.7%	↑ + 0.6%	99	↓ - 5.0%	1,484	↑ + 11.2%
Camden	\$150,000	→ 0.0%	91.8%	↑ + 1.1%	99	↓ - 10.6%	1,638	↑ + 24.3%
Chester	\$320,000	↑ + 5.3%	95.8%	↑ + 1.3%	75	↓ - 2.9%	1,682	↑ + 8.5%
Cumberland	\$139,900	↑ + 3.1%	92.9%	↑ + 1.9%	106	↓ - 7.5%	228	↑ + 31.8%
Delaware	\$200,000	↑ + 5.3%	93.4%	↑ + 1.7%	82	↓ - 9.9%	1,574	↑ + 8.3%
Gloucester	\$180,000	↑ + 2.9%	92.2%	↑ + 0.2%	110	↓ - 2.6%	927	↑ + 24.3%
Kent	\$200,000	↑ + 1.8%	95.1%	↑ + 0.1%	91	↓ - 8.9%	555	↑ + 18.6%
Mercer	\$227,000	↑ + 7.6%	92.3%	↑ + 0.2%	97	↓ - 0.6%	918	↑ + 8.1%
Montgomery	\$270,000	↑ + 5.9%	94.9%	↑ + 1.2%	79	↓ - 3.5%	2,584	↑ + 12.0%
New Castle	\$224,883	↑ + 4.4%	94.4%	↓ - 0.0%	74	↓ - 5.0%	1,630	↑ + 9.8%
Philadelphia	\$168,000	↑ + 12.0%	93.8%	↑ + 1.7%	63	↓ - 18.9%	3,764	↑ + 7.1%
Salem	\$126,500	↓ - 0.6%	88.4%	↓ - 0.1%	130	↓ - 16.7%	180	↑ + 37.4%
Schuylkill	\$79,900	↑ + 7.7%	88.3%	↑ + 1.6%	124	↓ - 17.0%	257	↓ - 11.7%

## Berks County, PA

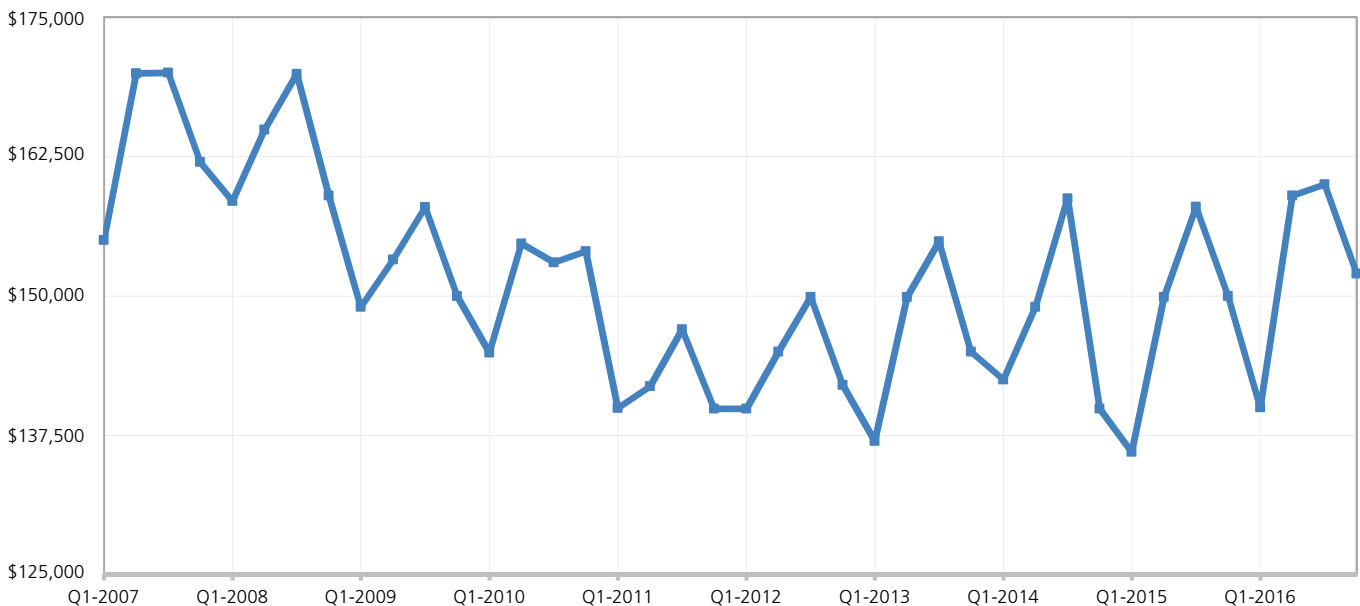
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$152,000	+ 1.3%
Avg. Sales Price	\$168,896	+ 2.1%
Pct. of Orig. Price Received	93.6%	+ 1.4%
Homes for Sale	1,591	- 30.6%
Closed Sales	1,147	+ 2.9%
Months Supply	3.8	- 35.7%
Avg. Prop. Mktg. Period	83	- 14.9%

### Market Activity



### Historical Median Sales Price for Berks County, PA



## Berks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
17026	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17067	\$185,000	--	93.0%	--	24	--	1	--
17087	\$213,750	--	88.0%	--	147	--	2	--
17569	\$227,500	↑ + 42.2%	92.5%	↓ - 2.7%	143	↑ + 257.5%	3	→ 0.0%
18011	\$289,250	↑ + 211.7%	91.8%	↓ - 4.9%	93	↑ + 40.9%	4	↑ + 33.3%
18056	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18062	\$196,050	↓ - 40.3%	95.4%	↓ - 1.9%	44	↓ - 47.6%	4	↑ + 100.0%
18070	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18092	\$0	--	0.0%	--	0	--	0	--
19503	\$129,900	↓ - 27.8%	97.0%	↑ + 8.3%	86	↑ + 45.8%	5	↑ + 66.7%
19504	\$303,394	↑ + 9.5%	96.6%	↑ + 7.3%	72	↓ - 46.7%	13	↑ + 18.2%
19505	\$300,000	↑ + 119.8%	93.8%	↓ - 2.0%	3	↓ - 98.1%	1	↓ - 87.5%
19506	\$195,000	↓ - 2.2%	96.7%	↑ + 7.8%	96	↑ + 20.0%	27	↑ + 35.0%
19507	\$120,000	↓ - 38.5%	89.8%	--	55	--	3	--
19508	\$157,500	↓ - 9.5%	92.3%	↑ + 0.3%	94	→ 0.0%	58	↑ + 18.4%
19510	\$212,250	↑ + 14.8%	95.3%	↓ - 1.5%	62	↓ - 23.5%	30	↑ + 36.4%
19511	\$0	--	0.0%	--	0	--	0	--
19512	\$166,000	↓ - 7.4%	93.8%	↑ + 2.4%	81	↓ - 19.8%	39	↑ + 2.6%
19516	\$0	--	0.0%	--	0	--	0	--
19518	\$268,500	↑ + 8.9%	96.4%	↓ - 0.1%	82	↑ + 1.2%	56	↑ + 19.1%
19519	\$0	--	0.0%	--	0	--	0	--
19520	\$260,000	↑ + 13.9%	92.9%	↑ + 2.8%	70	↓ - 46.6%	3	↓ - 78.6%
19522	\$192,500	↑ + 32.8%	93.6%	↑ + 1.0%	88	↓ - 19.3%	35	↓ - 10.3%
19523	\$0	--	0.0%	--	0	--	0	--
19526	\$154,750	↑ + 10.2%	95.5%	↑ + 4.3%	96	↑ + 29.7%	34	↑ + 30.8%
19529	\$0	--	0.0%	--	0	--	0	--
19530	\$190,000	↑ + 15.2%	88.0%	↓ - 7.3%	133	↑ + 75.0%	26	↓ - 10.3%
19533	\$174,000	↑ + 14.9%	96.9%	↓ - 0.1%	77	↓ - 35.8%	15	↓ - 25.0%
19534	\$305,000	↑ + 120.6%	93.2%	↑ + 1.5%	57	↓ - 5.0%	4	↓ - 20.0%
19535	\$0	--	0.0%	--	0	--	0	--
19536	\$205,000	↑ + 494.2%	89.2%	↑ + 55.1%	72	↑ + 100.0%	1	→ 0.0%
19538	\$0	--	0.0%	--	0	--	0	--
19539	\$139,000	↓ - 10.2%	91.9%	↓ - 0.3%	89	↑ + 71.2%	11	↑ + 10.0%
19540	\$208,000	↓ - 5.9%	89.2%	↓ - 3.9%	124	↑ + 4.2%	24	↑ + 9.1%
19541	\$194,125	↓ - 35.0%	99.7%	↑ + 2.6%	111	↓ - 9.8%	12	↑ + 100.0%
19542	\$0	--	0.0%	--	0	--	0	--
19543	\$224,700	↓ - 16.3%	97.9%	↑ + 3.3%	99	↑ + 76.8%	18	↓ - 30.8%
19544	\$0	--	0.0%	--	0	--	0	--
19545	\$105,000	--	85.4%	--	17	--	2	--
19547	\$184,900	↓ - 30.5%	96.5%	→ 0.0%	47	↓ - 34.7%	9	↓ - 43.8%
19548	\$0	--	0.0%	--	0	--	0	--
19550	\$0	--	0.0%	--	0	--	0	--
19551	\$170,000	↑ + 30.8%	92.1%	↑ + 0.2%	52	↓ - 30.7%	8	↓ - 33.3%

## Berks County, PA ZIP Codes Cont.

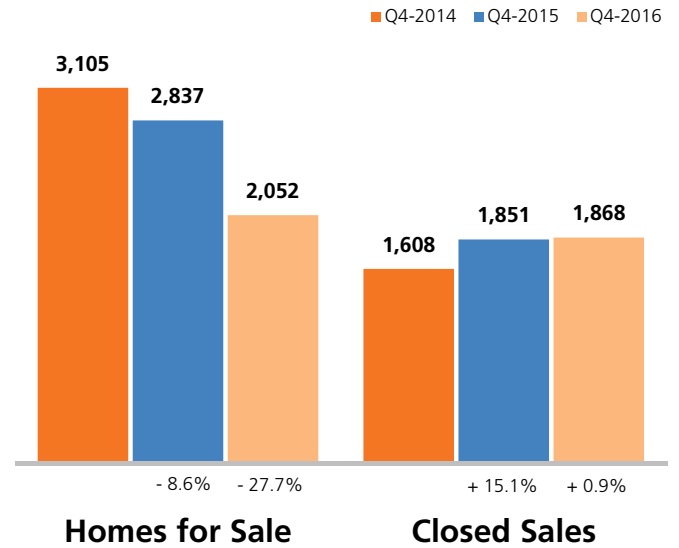
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19554	\$187,000	↑ +46.8%	100.0%	↑ +4.9%	13	↓ -93.7%	1	↓ -50.0%
19555	\$124,000	↑ +24.0%	91.2%	↑ +0.7%	147	↓ -26.9%	10	→ 0.0%
19559	\$120,000	↑ +48.3%	104.4%	↑ +26.4%	8	↓ -91.1%	1	↓ -66.7%
19560	\$134,900	↑ +7.9%	94.5%	↑ +3.3%	102	↓ -32.5%	28	↓ -15.2%
19562	\$134,900	↓ -2.2%	89.2%	↑ +1.8%	62	↓ -42.1%	4	↓ -33.3%
19564	\$174,000	--	96.7%	--	14	--	1	--
19565	\$180,900	↑ +22.2%	96.4%	↑ +6.8%	94	↑ +27.0%	17	→ 0.0%
19567	\$117,250	↓ -25.1%	96.2%	↑ +4.6%	58	↓ -44.8%	12	↓ -36.8%
19601	\$45,000	↑ +6.9%	94.3%	↑ +3.1%	55	↓ -47.1%	37	↓ -28.8%
19602	\$25,500	↑ +18.6%	85.8%	↓ -0.8%	91	↑ +18.2%	33	↑ +57.1%
19603	\$0	--	0.0%	--	0	--	0	--
19604	\$55,000	↑ +96.4%	92.8%	↑ +10.0%	53	↓ -51.4%	61	↑ +32.6%
19605	\$139,000	↓ -6.4%	95.2%	↑ +1.6%	89	↓ -7.3%	103	↑ +24.1%
19606	\$146,000	↑ +9.0%	92.8%	↑ +1.3%	76	↓ -11.6%	109	↓ -6.0%
19607	\$132,600	↓ -2.7%	90.3%	↓ -1.1%	83	↓ -27.8%	74	↓ -12.9%
19608	\$200,000	↓ -11.7%	93.8%	↓ -2.8%	92	↑ +15.0%	70	↓ -1.4%
19609	\$153,000	↑ +8.1%	93.8%	↑ +1.1%	76	↓ -15.6%	42	↓ -2.3%
19610	\$193,000	↑ +2.9%	94.7%	↑ +3.0%	72	↓ -41.5%	63	↑ +16.7%
19611	\$91,000	↓ -8.1%	92.6%	↑ +4.4%	73	↓ -8.8%	32	↓ -3.0%
19612	\$0	--	0.0%	--	0	--	0	--

## Bucks County, PA

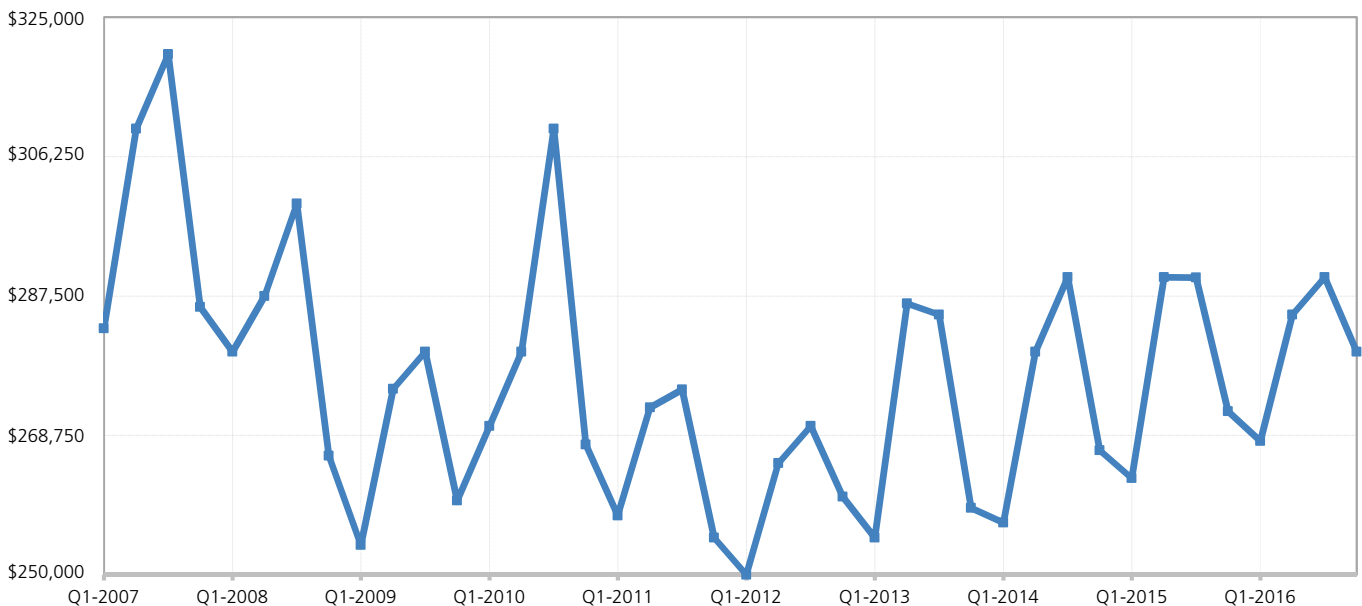
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$280,000	+ 2.9%
Avg. Sales Price	\$334,961	+ 3.3%
Pct. of Orig. Price Received	94.8%	+ 0.2%
Homes for Sale	2,052	- 27.7%
Closed Sales	1,868	+ 0.9%
Months Supply	3.1	- 30.0%
Avg. Prop. Mktg. Period	79	- 7.3%

### Market Activity



### Historical Median Sales Price for Bucks County, PA



## Bucks County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
18036	\$399,900	↑ + 47.4%	85.9%	↓ - 4.8%	195	↑ + 186.8%	9	↑ + 12.5%
18039	\$0	--	0.0%	--	0	--	0	--
18041	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18054	\$300,000	↑ + 4.4%	93.8%	↓ - 1.7%	430	↑ + 388.6%	1	↓ - 91.7%
18055	\$250,000	↓ - 24.2%	96.0%	↓ - 0.1%	57	↓ - 67.8%	3	↑ + 200.0%
18073	\$257,500	↑ + 10.6%	97.8%	↑ + 2.4%	79	↓ - 13.2%	3	↓ - 88.9%
18077	\$250,000	↑ + 5.3%	97.0%	↑ + 3.1%	54	↓ - 28.0%	7	↑ + 250.0%
18081	\$295,000	--	98.3%	--	60	--	1	--
18901	\$393,000	↑ + 5.1%	93.8%	↑ + 0.2%	87	↑ + 7.4%	86	↑ + 6.2%
18902	\$380,000	↓ - 18.7%	95.9%	↓ - 2.6%	84	↓ - 2.3%	83	↑ + 10.7%
18910	\$0	--	0.0%	--	0	--	0	--
18911	\$0	--	0.0%	--	0	--	0	--
18912	\$354,900	--	88.7%	--	99	--	1	--
18913	\$740,000	↑ + 108.5%	91.5%	--	243	--	1	--
18914	\$269,550	↓ - 15.2%	95.1%	↑ + 0.1%	51	↓ - 35.4%	50	↓ - 20.6%
18916	\$0	--	0.0%	--	0	--	0	--
18917	\$243,000	↑ + 1.3%	92.2%	↓ - 3.2%	72	↓ - 6.5%	5	↓ - 44.4%
18920	\$835,000	↑ + 153.0%	90.5%	↓ - 3.8%	94	↑ + 224.1%	2	↓ - 33.3%
18921	\$0	--	0.0%	--	0	--	0	--
18922	\$0	--	0.0%	--	0	--	0	--
18923	\$390,000	↑ + 2.0%	85.5%	↓ - 7.1%	134	↑ + 36.7%	3	↓ - 50.0%
18925	\$435,000	↑ + 22.5%	94.6%	↓ - 0.5%	79	↑ + 25.4%	22	↑ + 57.1%
18926	\$0	--	0.0%	--	0	--	0	--
18927	\$269,500	↓ - 44.1%	80.1%	↓ - 27.0%	336	↑ + 6620.0%	2	↑ + 100.0%
18928	\$0	--	0.0%	--	0	--	0	--
18929	\$324,900	↓ - 0.0%	92.0%	↓ - 2.1%	123	↓ - 1.6%	15	↓ - 34.8%
18930	\$267,000	↓ - 11.7%	81.0%	↓ - 10.2%	119	↑ + 65.3%	5	→ 0.0%
18931	\$0	--	0.0%	--	0	--	0	--
18932	\$390,000	↑ + 136.4%	90.7%	↑ + 2.7%	76	↓ - 42.4%	1	↓ - 66.7%
18933	\$0	--	0.0%	--	0	--	0	--
18934	\$549,000	↑ + 7.6%	91.5%	↓ - 1.6%	108	↑ + 17.4%	1	↓ - 66.7%
18935	\$0	--	0.0%	--	0	--	0	--
18938	\$590,000	↑ + 12.9%	91.5%	↓ - 1.1%	152	↑ + 46.2%	51	↓ - 12.1%
18940	\$471,000	↑ + 8.3%	96.6%	→ 0.0%	82	↑ + 5.1%	110	↑ + 4.8%
18942	\$344,500	↓ - 10.5%	88.6%	↓ - 7.6%	95	↓ - 47.5%	12	↓ - 7.7%
18943	\$265,000	--	86.9%	--	21	--	2	--
18944	\$264,500	↑ + 3.7%	96.1%	↑ + 1.5%	96	↓ - 3.0%	78	↑ + 9.9%
18946	\$0	--	0.0%	--	0	--	0	--
18947	\$368,750	↑ + 10.1%	91.0%	↓ - 0.8%	87	↓ - 27.5%	12	↓ - 7.7%
18949	\$0	--	0.0%	--	0	--	0	--
18950	\$0	--	0.0%	--	0	--	0	--
18951	\$218,500	↓ - 3.7%	95.7%	↑ + 1.2%	78	↓ - 27.1%	125	↑ + 5.0%
18953	\$0	--	0.0%	--	0	--	0	--

## Bucks County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
18954	\$390,000	→ 0.0%	92.5%	↓ -3.9%	87	↑ +2.4%	13	↓ -38.1%
18955	\$83,500	↓ -36.7%	77.7%	↓ -13.5%	84	↓ -15.2%	3	↓ -57.1%
18956	\$0	--	0.0%	--	0	--	0	--
18960	\$265,000	↓ -3.6%	93.4%	↓ -6.7%	96	↑ +35.2%	51	↓ -7.3%
18962	\$233,000	--	100.0%	--	37	--	1	--
18963	\$0	--	0.0%	--	0	--	0	--
18964	\$228,500	↓ -13.1%	79.9%	↓ -14.5%	184	↑ +130.0%	2	↓ -94.3%
18966	\$307,500	↑ +10.6%	95.9%	↑ +1.3%	54	↓ -18.2%	115	↓ -2.5%
18968	\$0	--	0.0%	--	0	--	0	--
18969	\$140,000	↓ -38.0%	97.7%	↑ +2.5%	64	↓ -19.0%	11	↓ -73.8%
18970	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
18972	\$276,200	↓ -13.0%	92.8%	↓ -5.6%	121	↓ -3.2%	16	↑ +100.0%
18974	\$297,450	↑ +23.3%	95.2%	↑ +2.4%	56	↓ -23.3%	132	↑ +24.5%
18976	\$365,704	↑ +1.4%	97.1%	↑ +0.5%	93	↑ +17.7%	77	↑ +11.6%
18977	\$435,000	↓ -9.4%	92.0%	↓ -3.8%	104	↑ +1.0%	11	↓ -42.1%
18980	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
18981	\$193,299	--	77.7%	--	92	--	1	--
18991	\$0	--	0.0%	--	0	--	0	--
19006	\$319,000	↓ -0.3%	99.0%	↑ +8.8%	172	↑ +117.7%	6	↓ -87.2%
19007	\$139,900	↓ -6.4%	94.1%	↑ +2.7%	80	↓ -29.2%	53	↑ +8.2%
19020	\$242,500	↑ +6.8%	95.0%	↑ +0.6%	75	↓ -14.8%	126	↑ +0.8%
19021	\$169,900	↑ +15.6%	91.3%	↓ -3.7%	79	↑ +41.1%	33	↑ +73.7%
19030	\$224,950	↑ +2.3%	93.6%	↑ +1.2%	80	↓ -2.4%	32	↑ +10.3%
19040	\$320,000	↑ +26.7%	91.4%	↓ -3.5%	280	↑ +359.0%	1	↓ -98.1%
19047	\$305,000	↑ +8.5%	93.9%	↑ +0.5%	62	↓ -29.5%	83	↓ -12.6%
19048	\$0	--	0.0%	--	0	--	0	--
19049	\$0	--	0.0%	--	0	--	0	--
19053	\$294,000	↑ +9.3%	95.9%	↑ +1.7%	57	↓ -32.1%	53	↓ -7.0%
19054	\$224,750	↑ +5.5%	97.8%	↑ +4.4%	47	↓ -28.8%	44	↑ +10.0%
19055	\$185,000	↑ +27.6%	95.4%	↑ +6.1%	64	↓ -32.6%	52	↑ +6.1%
19056	\$240,000	↑ +6.7%	95.1%	↑ +1.3%	56	↓ -16.4%	33	↓ -13.2%
19057	\$214,450	↑ +38.4%	94.1%	↑ +4.1%	67	↓ -31.6%	57	→ 0.0%
19058	\$0	--	0.0%	--	0	--	0	--
19067	\$305,000	↓ -9.8%	94.7%	↓ -1.1%	81	↓ -1.2%	166	↓ -9.8%
19440	\$305,000	↑ +7.0%	91.7%	↓ -3.6%	277	↑ +279.5%	5	↓ -84.4%
19454	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%

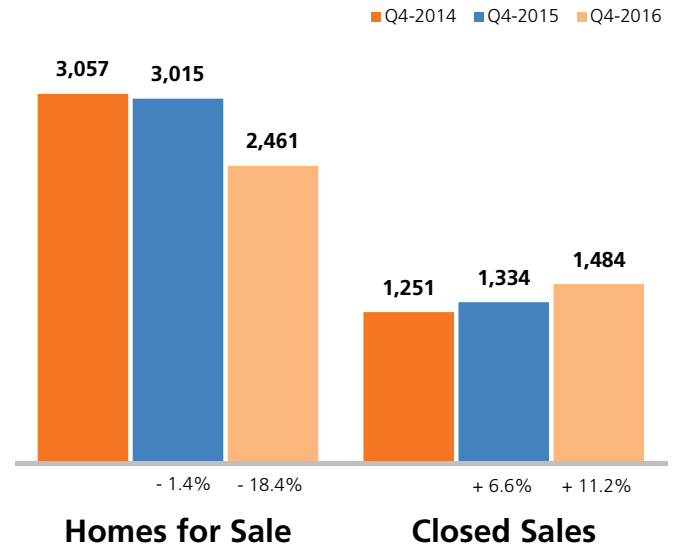


## Burlington County, NJ

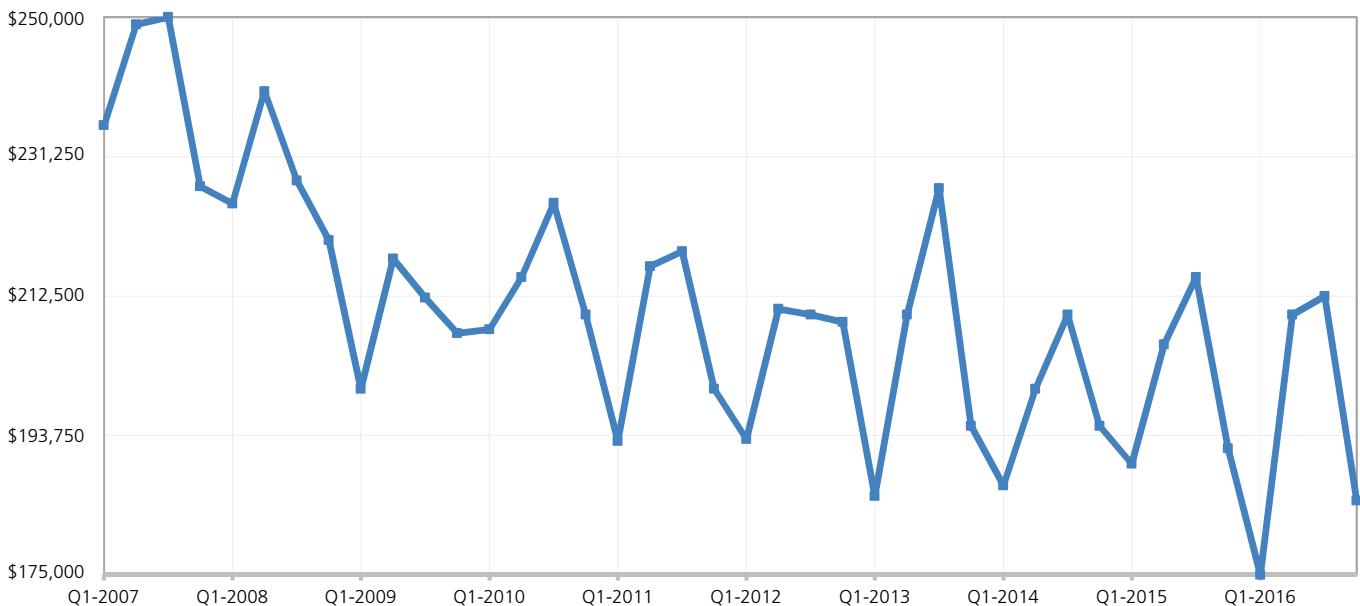
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$185,000	- 3.6%
Avg. Sales Price	\$223,591	- 4.3%
Pct. of Orig. Price Received	92.7%	+ 0.6%
Homes for Sale	2,461	- 18.4%
Closed Sales	1,484	+ 11.2%
Months Supply	4.6	- 26.6%
Avg. Prop. Mktg. Period	99	- 5.0%

### Market Activity



### Historical Median Sales Price for Burlington County, NJ



## Burlington County, NJ ZIP Codes

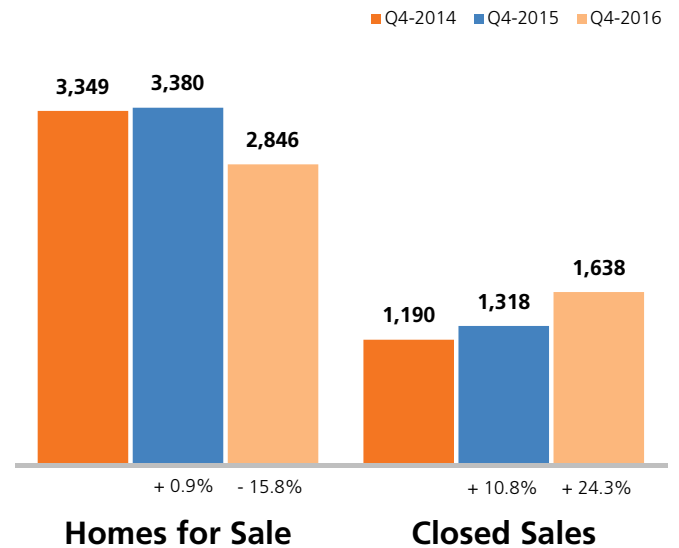
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
08010	\$116,750	↓ -5.0%	90.5%	↑ +5.4%	119	↑ +4.4%	32	↑ +3.2%
08011	\$0	--	0.0%	--	0	--	0	--
08015	\$120,000	↓ -12.1%	90.9%	↓ -0.7%	126	↑ +38.5%	88	↑ +72.5%
08016	\$188,000	↑ +18.3%	91.4%	↑ +5.1%	91	↓ -30.0%	98	↑ +11.4%
08019	\$157,500	↓ -17.7%	90.8%	↑ +2.8%	217	↑ +502.8%	4	↑ +100.0%
08022	\$235,500	↓ -6.9%	94.2%	↑ +0.4%	103	↑ +14.4%	46	↑ +17.9%
08036	\$240,000	↓ -4.0%	92.2%	↓ -1.6%	63	↓ -41.1%	27	↑ +42.1%
08041	\$158,000	↓ -59.0%	87.1%	↓ -30.7%	91	→ 0.0%	3	→ 0.0%
08042	\$0	--	0.0%	--	0	--	0	--
08046	\$115,000	↑ +12.2%	93.5%	↑ +2.6%	95	↓ -15.2%	123	↑ +24.2%
08048	\$241,750	↑ +3.8%	94.6%	↓ -1.4%	112	↑ +14.3%	42	↑ +82.6%
08052	\$156,000	↑ +20.0%	93.3%	↑ +3.4%	86	↑ +4.9%	62	↑ +12.7%
08053	\$226,500	↓ -5.2%	92.8%	↓ -0.9%	86	↓ -15.7%	150	↓ -10.2%
08054	\$196,000	↓ -0.5%	94.7%	--	74	--	173	--
08055	\$355,000	↑ +7.6%	93.6%	↑ +0.4%	96	↓ -15.0%	123	↑ +12.8%
08057	\$465,000	↓ -2.1%	94.1%	↑ +2.8%	122	↑ +0.8%	69	↑ +15.0%
08060	\$169,000	↑ +2.4%	92.5%	↑ +0.2%	93	↑ +2.2%	72	↑ +18.0%
08064	\$0	--	0.0%	--	0	--	0	--
08065	\$132,000	↓ -1.5%	91.6%	↑ +1.8%	123	↑ +13.9%	41	↑ +46.4%
08068	\$218,000	↓ -12.6%	91.5%	↓ -2.3%	167	↑ +153.0%	14	↓ -6.7%
08073	\$0	--	0.0%	--	0	--	0	--
08075	\$157,500	↓ -6.3%	91.2%	↑ +0.4%	93	↓ -8.8%	90	↑ +30.4%
08076	\$0	--	0.0%	--	0	--	0	--
08077	\$255,000	↑ +5.2%	92.5%	↓ -2.1%	104	↓ -9.6%	43	↓ -24.6%
08087	\$61,700	--	75.6%	--	269	--	1	--
08088	\$171,500	↓ -7.3%	92.8%	↑ +0.3%	89	↓ -20.5%	76	↑ +1.3%
08215	\$0	--	0.0%	--	0	--	0	--
08224	\$0	--	0.0%	--	0	--	0	--
08501	\$0	--	0.0%	--	0	--	0	--
08505	\$223,000	↓ -5.1%	91.4%	↓ -3.6%	117	↑ +48.1%	52	↑ +15.6%
08511	\$166,500	↑ +11.0%	74.1%	↓ -21.2%	115	↑ +33.7%	2	↓ -33.3%
08515	\$335,000	↓ -21.2%	91.6%	↓ -4.4%	134	↑ +42.6%	13	↓ -23.5%
08518	\$157,500	↑ +14.1%	91.9%	↑ +0.9%	133	↑ +20.9%	17	↓ -29.2%
08554	\$125,000	↓ -11.4%	89.0%	↓ -4.0%	142	↑ +82.1%	11	↓ -21.4%
08562	\$325,000	↑ +51.0%	82.3%	↑ +1.7%	190	↑ +113.5%	7	→ 0.0%
08620	\$317,500	↑ +22.6%	97.9%	↑ +4.1%	43	↓ -52.7%	4	↓ -84.6%
08640	\$0	--	0.0%	--	0	--	0	--
08641	\$0	--	0.0%	--	0	--	0	--

## Camden County, NJ

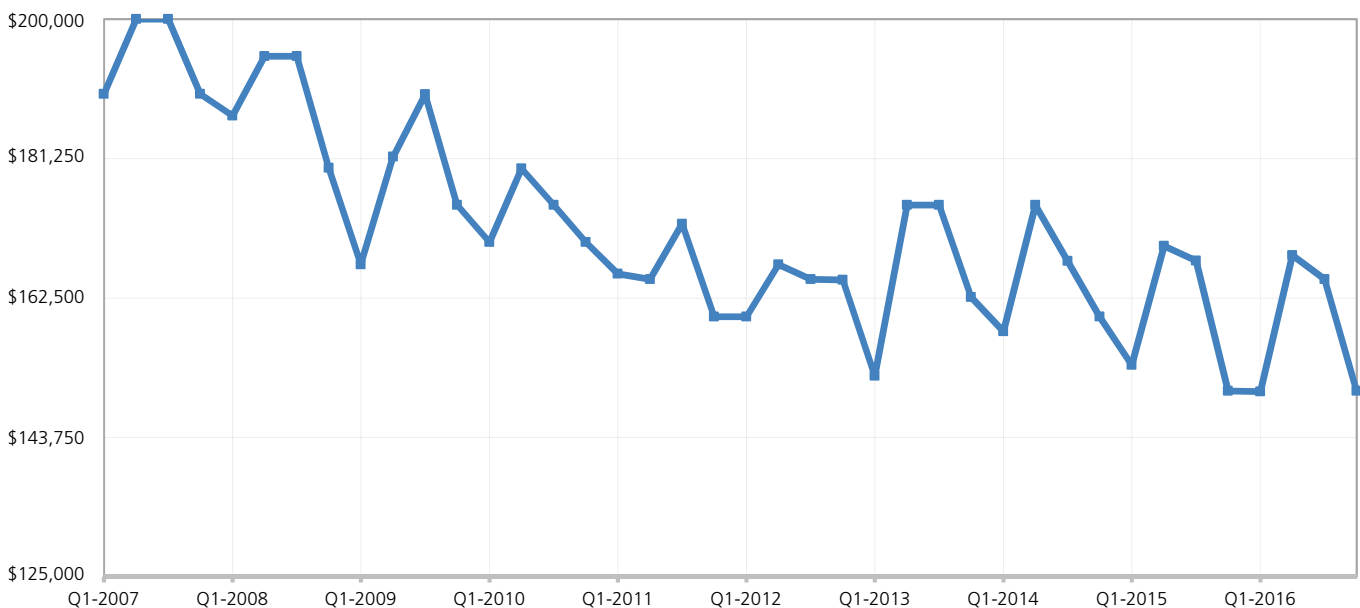
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$150,000	0.0%
Avg. Sales Price	\$170,218	+ 0.2%
Pct. of Orig. Price Received	91.8%	+ 1.1%
Homes for Sale	2,846	- 15.8%
Closed Sales	1,638	+ 24.3%
Months Supply	5.1	- 29.5%
Avg. Prop. Mktg. Period	99	- 10.6%

### Market Activity



### Historical Median Sales Price for Camden County, NJ



## Camden County, NJ ZIP Codes

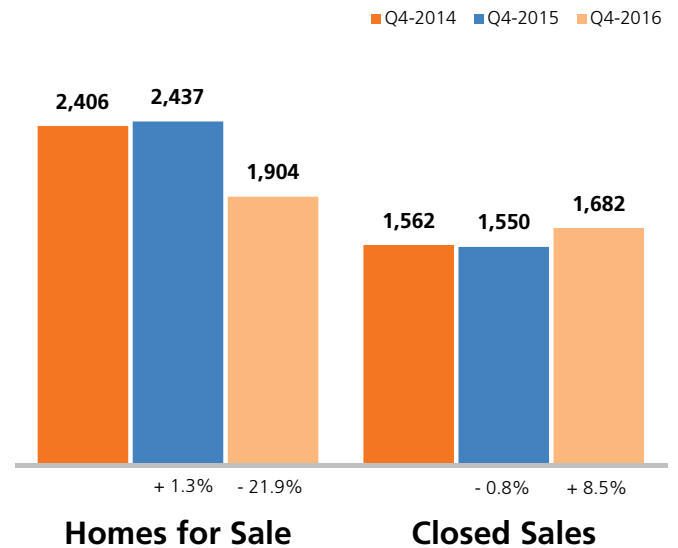
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
08002	\$216,500	↑ + 15.5%	93.3%	↓ - 1.9%	81	↑ + 22.7%	82	↑ + 57.7%
08003	\$265,000	↓ - 3.6%	93.6%	↑ + 1.2%	92	↓ - 18.6%	103	↑ + 18.4%
08004	\$145,500	↑ + 14.6%	92.6%	↑ + 1.9%	109	↓ - 13.5%	40	↑ + 5.3%
08007	\$114,900	↓ - 29.1%	87.6%	↓ - 4.3%	120	→ 0.0%	23	↑ + 155.6%
08009	\$218,850	↑ + 34.7%	92.1%	↑ + 2.4%	124	↑ + 30.5%	42	↓ - 10.6%
08012	\$152,500	↓ - 7.9%	91.3%	↓ - 1.2%	98	↓ - 10.9%	70	↓ - 23.9%
08018	\$0	--	0.0%	--	0	--	0	--
08021	\$70,000	↓ - 2.8%	88.1%	↑ + 1.8%	102	↓ - 30.1%	142	↑ + 2.9%
08026	\$181,175	↑ + 9.8%	93.0%	↑ + 4.5%	131	↑ + 56.0%	12	↑ + 33.3%
08029	\$147,000	↑ + 5.4%	90.2%	↓ - 7.5%	107	↑ + 23.0%	22	↑ + 57.1%
08030	\$68,000	↑ + 22.5%	92.0%	↑ + 10.3%	104	↓ - 14.0%	41	↓ - 2.4%
08031	\$123,500	↓ - 13.3%	88.3%	↓ - 2.6%	111	↑ + 32.1%	47	↑ + 38.2%
08033	\$375,000	↓ - 3.8%	93.9%	↑ + 2.2%	113	↑ + 9.7%	65	↑ + 38.3%
08034	\$223,750	↑ + 13.6%	93.4%	--	78	--	82	--
08035	\$215,000	↓ - 8.9%	94.7%	↓ - 0.7%	102	↑ + 59.4%	23	↓ - 11.5%
08037	\$240,750	↑ + 121.9%	92.9%	↑ + 8.1%	169	↓ - 15.9%	10	↓ - 16.7%
08043	\$247,964	↑ + 3.6%	91.9%	↑ + 0.2%	107	↑ + 5.9%	111	↑ + 50.0%
08045	\$135,000	↑ + 42.1%	95.8%	↑ + 22.3%	116	↓ - 46.0%	8	↑ + 33.3%
08049	\$138,750	↑ + 6.7%	91.0%	↑ + 0.4%	104	↓ - 6.3%	26	↑ + 23.8%
08059	\$142,400	↑ + 29.5%	89.6%	↑ + 7.3%	78	↓ - 22.8%	19	↑ + 46.2%
08078	\$120,000	↓ - 2.4%	90.3%	↓ - 2.3%	122	↑ + 35.6%	31	↑ + 10.7%
08081	\$140,000	↓ - 10.5%	93.7%	↑ + 3.7%	93	↓ - 19.8%	185	↑ + 25.0%
08083	\$131,000	↓ - 18.1%	89.4%	↓ - 5.7%	103	→ 0.0%	35	↑ + 133.3%
08084	\$135,000	↑ + 31.1%	87.2%	↑ + 0.2%	71	↓ - 56.4%	18	↑ + 38.5%
08089	\$165,000	↑ + 25.0%	94.9%	↑ + 7.4%	108	↑ + 18.7%	14	↓ - 17.6%
08091	\$162,000	↓ - 54.7%	94.0%	↓ - 12.7%	81	↑ + 76.1%	27	→ 0.0%
08095	\$288,400	--	93.1%	--	138	--	1	--
08099	\$0	--	0.0%	--	0	--	0	--
08101	\$0	--	0.0%	--	0	--	0	--
08102	\$84,750	↑ + 182.5%	98.2%	↑ + 8.7%	66	↑ + 50.0%	4	↑ + 33.3%
08103	\$59,550	↑ + 266.5%	84.2%	↑ + 1.6%	164	↑ + 1.9%	29	↑ + 222.2%
08104	\$22,800	↓ - 5.0%	91.9%	↑ + 4.4%	73	↓ - 45.5%	43	↑ + 48.3%
08105	\$42,000	↓ - 37.3%	92.0%	↓ - 3.7%	68	↑ + 3.0%	19	↑ + 18.8%
08106	\$179,900	↑ + 10.7%	90.7%	↓ - 1.8%	102	↑ + 14.6%	35	↑ + 9.4%
08107	\$127,250	↓ - 14.3%	88.6%	↑ + 0.6%	129	↓ - 8.5%	46	↑ + 64.3%
08108	\$212,500	↓ - 1.2%	94.1%	↑ + 3.0%	66	↓ - 10.8%	53	↓ - 27.4%
08109	\$152,000	↑ + 16.9%	92.5%	↑ + 2.0%	117	↓ - 18.8%	76	↑ + 26.7%
08110	\$82,450	↑ + 20.4%	94.6%	↑ + 6.8%	70	↓ - 45.7%	53	↑ + 35.9%

## Chester County, PA

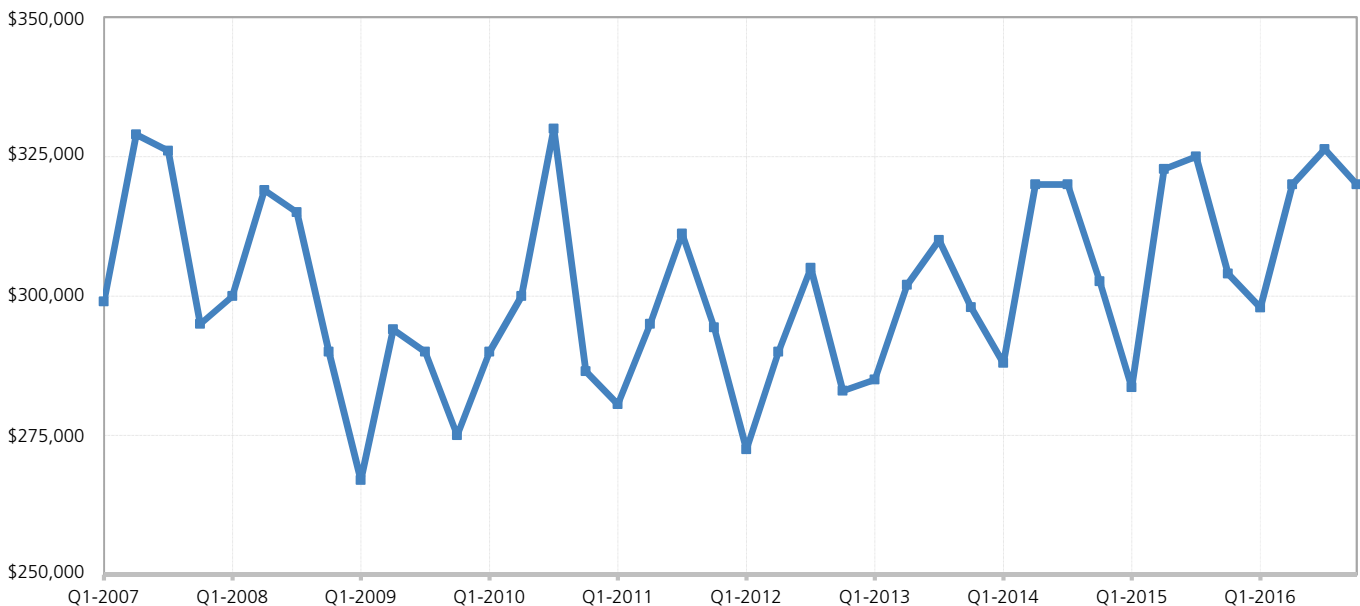
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$320,000	+ 5.3%
Avg. Sales Price	\$364,426	+ 1.5%
Pct. of Orig. Price Received	95.8%	+ 1.3%
Homes for Sale	1,904	- 21.9%
Closed Sales	1,682	+ 8.5%
Months Supply	3.3	- 23.1%
Avg. Prop. Mktg. Period	75	- 2.9%

### Market Activity



### Historical Median Sales Price for Chester County, PA



### Chester County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
17527	\$0	--	0.0%	--	0	--	0	--
19073	\$400,000	↓ - 3.6%	89.5%	↓ - 5.0%	113	↑ + 25.6%	7	↓ - 90.4%
19087	\$362,500	↓ - 4.0%	95.7%	↑ + 1.3%	62	↑ + 8.8%	63	↓ - 28.4%
19301	\$374,350	↑ + 18.8%	96.5%	↑ + 2.3%	46	↓ - 37.8%	20	↓ - 31.0%
19310	\$115,350	↓ - 44.8%	87.3%	↓ - 8.7%	72	↓ - 16.3%	4	↑ + 33.3%
19311	\$348,000	↓ - 0.6%	92.8%	↓ - 1.2%	144	↑ + 32.1%	19	↓ - 9.5%
19312	\$575,000	↑ + 8.2%	92.8%	↓ - 0.7%	74	↓ - 6.3%	39	↑ + 2.6%
19316	\$0	--	0.0%	--	0	--	0	--
19317	\$455,000	↑ + 5.8%	92.7%	↓ - 1.6%	135	↓ - 2.2%	16	↓ - 59.0%
19318	\$0	--	0.0%	--	0	--	0	--
19319	\$0	--	0.0%	--	0	--	0	--
19320	\$206,000	↑ + 4.6%	94.1%	↑ + 2.0%	94	↓ - 3.1%	194	↑ + 43.7%
19330	\$335,500	↑ + 34.3%	105.1%	↑ + 18.6%	92	↑ + 31.4%	19	↑ + 26.7%
19333	\$264,000	↓ - 64.0%	95.1%	--	72	--	21	--
19335	\$310,000	↓ - 3.1%	96.7%	→ 0.0%	61	→ 0.0%	175	↑ + 1.7%
19341	\$365,000	↑ + 14.1%	95.7%	↑ + 2.4%	60	↑ + 1.7%	33	↓ - 36.5%
19342	\$282,500	↓ - 23.4%	76.1%	↓ - 20.6%	261	↑ + 257.5%	2	↓ - 97.1%
19343	\$450,000	↑ + 15.4%	95.3%	↑ + 2.0%	77	↓ - 25.2%	13	↓ - 45.8%
19344	\$262,000	↑ + 4.0%	92.8%	↓ - 1.3%	97	↓ - 14.9%	17	↓ - 37.0%
19345	\$0	--	0.0%	--	0	--	0	--
19346	\$0	--	0.0%	--	0	--	0	--
19347	\$0	--	0.0%	--	0	--	0	--
19348	\$355,000	↓ - 0.4%	94.4%	↓ - 2.8%	89	↑ + 14.1%	69	↓ - 13.8%
19350	\$392,195	↑ + 12.1%	95.1%	↑ + 4.7%	100	↓ - 23.7%	38	↓ - 9.5%
19351	\$0	--	0.0%	--	0	--	0	--
19352	\$344,000	↓ - 8.9%	97.6%	↑ + 2.7%	100	↑ + 40.8%	31	↑ + 10.7%
19353	\$0	--	0.0%	--	0	--	0	--
19354	\$0	--	0.0%	--	0	--	0	--
19355	\$524,000	↑ + 13.2%	99.8%	↑ + 6.4%	71	↓ - 12.3%	122	↑ + 56.4%
19357	\$0	--	0.0%	--	0	--	0	--
19358	\$0	--	0.0%	--	0	--	0	--
19360	\$0	--	0.0%	--	0	--	0	--
19362	\$192,900	↓ - 42.6%	86.5%	↓ - 10.7%	158	↑ + 485.2%	4	→ 0.0%
19363	\$229,900	↓ - 1.5%	93.9%	↓ - 0.3%	68	↓ - 37.0%	45	↑ + 12.5%
19365	\$155,500	↓ - 7.1%	94.3%	↑ + 4.2%	68	↓ - 20.0%	20	↑ + 5.3%
19366	\$0	--	0.0%	--	0	--	0	--
19367	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19369	\$0	--	0.0%	--	0	--	0	--
19371	\$0	--	0.0%	--	0	--	0	--
19372	\$268,500	↑ + 16.7%	94.9%	↓ - 3.0%	20	↑ + 11.1%	7	↑ + 40.0%
19374	\$190,000	--	71.7%	--	175	--	1	--
19375	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19376	\$0	--	0.0%	--	0	--	0	--

## Chester County, PA ZIP Codes Cont.

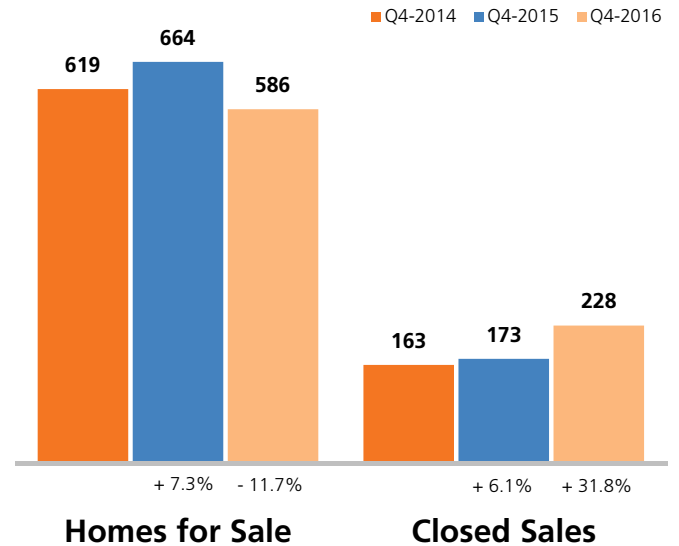
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19380	\$341,750	↓ -2.3%	96.4%	↑ +1.0%	63	→ 0.0%	160	↑ +6.7%
19381	\$0	--	0.0%	--	0	--	0	--
19382	\$356,500	↓ -0.1%	95.5%	↑ +1.2%	55	↓ -17.9%	157	↑ +1.3%
19383	\$0	--	0.0%	--	0	--	0	--
19388	\$0	--	0.0%	--	0	--	0	--
19390	\$276,750	↑ +4.4%	96.2%	↑ +2.8%	76	↓ -24.0%	32	↑ +3.2%
19395	\$0	--	0.0%	--	0	--	0	--
19397	\$0	--	0.0%	--	0	--	0	--
19398	\$0	--	0.0%	--	0	--	0	--
19399	\$0	--	0.0%	--	0	--	0	--
19421	\$400,000	↓ -29.8%	87.1%	↓ -3.0%	352	↑ +137.8%	1	→ 0.0%
19425	\$442,950	↑ +3.0%	97.2%	↑ +1.8%	86	↑ +50.9%	80	↑ +50.9%
19432	\$0	--	0.0%	--	0	--	0	--
19442	\$0	--	0.0%	--	0	--	0	--
19457	\$0	--	0.0%	--	0	--	0	--
19460	\$260,000	↑ +0.0%	94.8%	↓ -0.1%	64	↓ -7.2%	147	↓ -7.0%
19465	\$245,000	↑ +2.1%	95.1%	↑ +3.6%	86	↑ +7.5%	60	↑ +46.3%
19470	\$0	--	0.0%	--	0	--	0	--
19475	\$295,850	↑ +11.6%	98.9%	↑ +1.5%	68	↑ +23.6%	51	↑ +13.3%
19480	\$0	--	0.0%	--	0	--	0	--
19481	\$0	--	0.0%	--	0	--	0	--
19482	\$0	--	0.0%	--	0	--	0	--
19493	\$0	--	0.0%	--	0	--	0	--
19494	\$0	--	0.0%	--	0	--	0	--
19495	\$0	--	0.0%	--	0	--	0	--
19496	\$0	--	0.0%	--	0	--	0	--
19520	\$264,900	↑ +16.1%	95.0%	↑ +5.1%	77	↓ -41.2%	13	↓ -7.1%
19543	\$342,967	↑ +27.7%	98.1%	↑ +3.5%	102	↑ +82.1%	2	↓ -92.3%

## Cumberland County, NJ

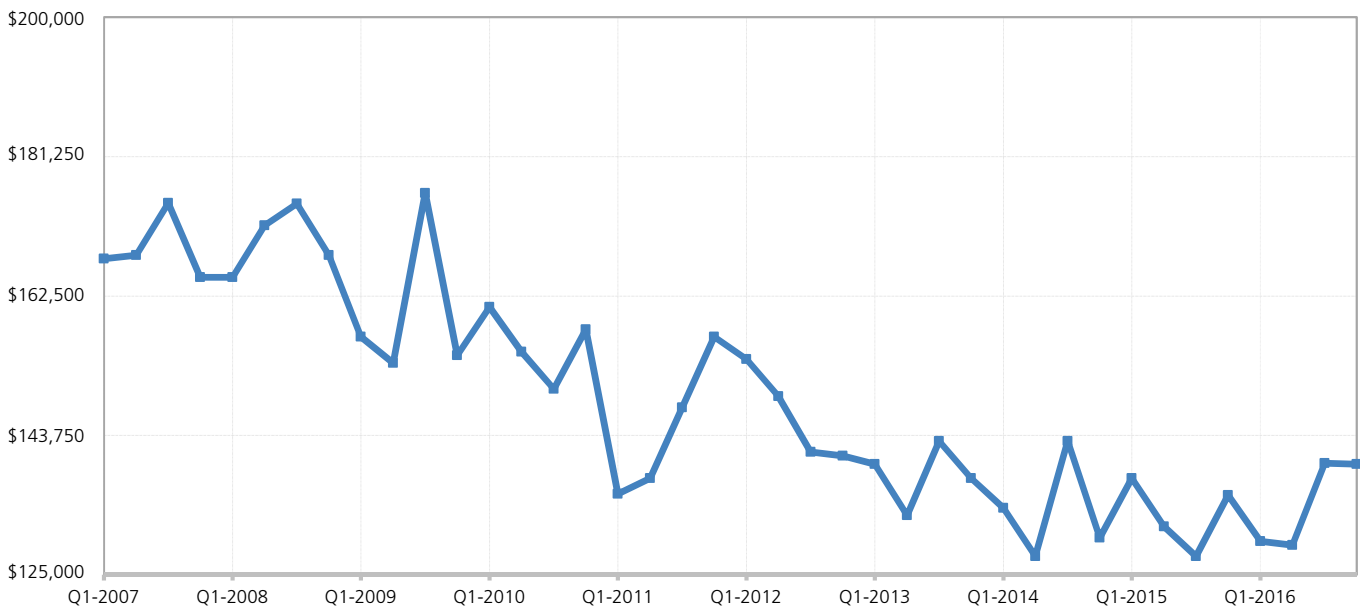
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$139,900	+ 3.1%
Avg. Sales Price	\$134,003	+ 2.5%
Pct. of Orig. Price Received	92.9%	+ 1.9%
Homes for Sale	586	- 11.7%
Closed Sales	228	+ 31.8%
Months Supply	7.5	- 27.5%
Avg. Prop. Mktg. Period	106	- 7.5%

### Market Activity



### Historical Median Sales Price for Cumberland County, NJ





## Cumberland County, NJ ZIP Codes

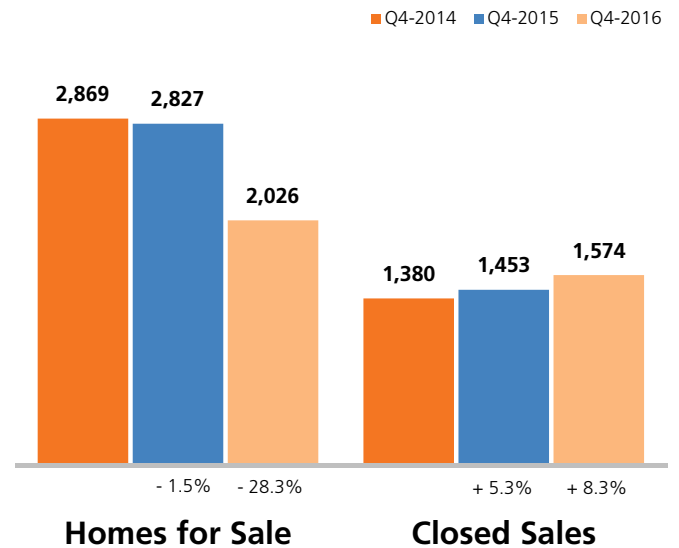
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
08302	\$118,000	↑ + 19.2%	90.4%	↑ + 0.8%	113	↓ - 19.3%	62	↑ + 17.0%
08311	\$175,000	↑ + 600.0%	94.5%	↑ + 89.0%	94	↓ - 4.1%	5	↑ + 400.0%
08313	\$0	--	0.0%	--	0	--	0	--
08314	\$0	--	0.0%	--	0	--	0	--
08315	\$0	--	0.0%	--	0	--	0	--
08316	\$0	--	0.0%	--	0	--	0	--
08320	\$144,000	--	96.1%	--	122	--	1	--
08321	\$122,000	--	86.5%	--	193	--	2	--
08323	\$95,000	↓ - 63.1%	0.0%	↓ - 100.0%	316	↑ + 74.6%	2	→ 0.0%
08324	\$82,500	--	68.8%	--	73	--	1	--
08327	\$160,000	--	100.0%	--	245	--	1	--
08329	\$220,000	--	74.6%	--	794	--	1	--
08332	\$125,000	↑ + 0.8%	93.1%	↑ + 4.1%	110	↑ + 7.8%	54	↑ + 45.9%
08344	\$55,000	↓ - 67.6%	68.8%	--	60	--	1	--
08345	\$193,500	↑ + 17.3%	87.3%	↑ + 5.8%	71	↑ + 4.4%	2	↓ - 33.3%
08348	\$0	--	0.0%	--	0	--	0	--
08349	\$24,441	↓ - 30.2%	92.6%	↓ - 3.8%	17	↓ - 90.5%	1	↓ - 66.7%
08352	\$69,900	↓ - 50.0%	98.9%	↓ - 1.1%	96	↑ + 464.7%	1	→ 0.0%
08353	\$125,000	--	100.0%	--	30	--	1	--
08360	\$139,900	↓ - 1.8%	95.2%	↑ + 1.1%	83	↓ - 27.2%	56	↑ + 14.3%
08361	\$192,500	↑ + 10.0%	94.3%	↑ + 1.4%	97	↑ + 19.8%	34	↑ + 25.9%
08362	\$0	--	0.0%	--	0	--	0	--

## Delaware County, PA

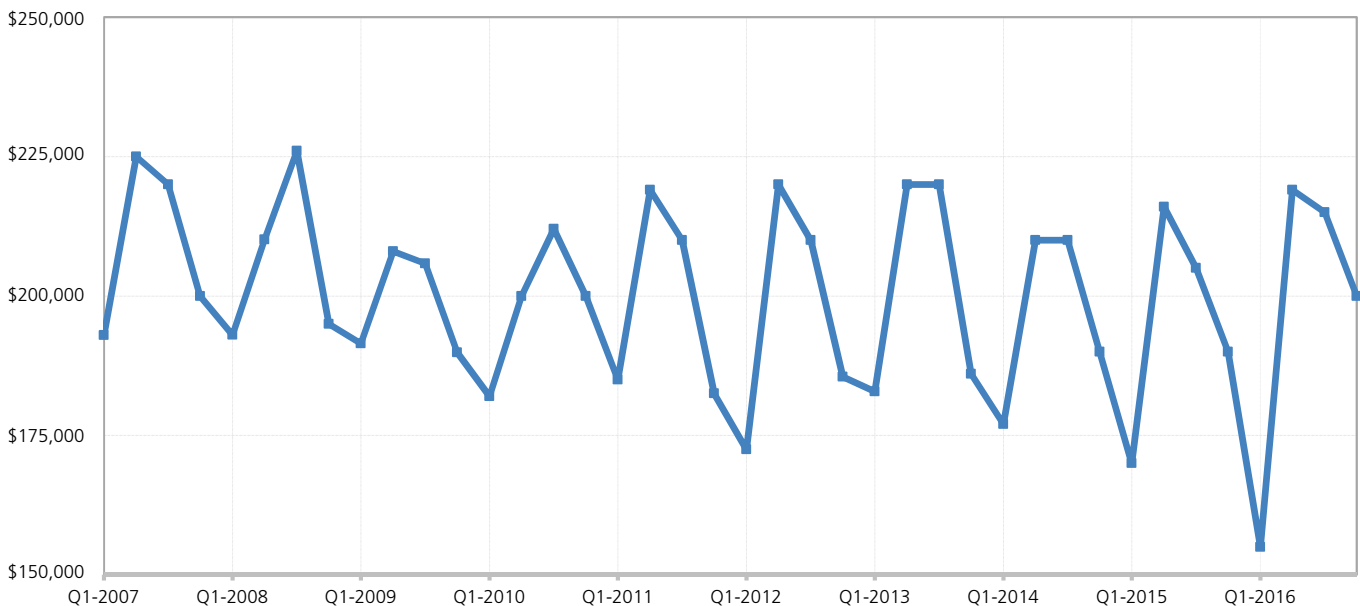
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$200,000	+ 5.3%
Avg. Sales Price	\$257,905	+ 5.2%
Pct. of Orig. Price Received	93.4%	+ 1.7%
Homes for Sale	2,026	- 28.3%
Closed Sales	1,574	+ 8.3%
Months Supply	3.6	- 34.5%
Avg. Prop. Mktg. Period	82	- 9.9%

### Market Activity



### Historical Median Sales Price for Delaware County, PA



### Delaware County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19003	\$307,500	↑ +7.5%	95.0%	→ 0.0%	63	↓ -17.1%	26	↓ -35.0%
19008	\$349,500	↑ +8.4%	95.4%	↑ +1.4%	51	↓ -10.5%	58	↑ +20.8%
19010	\$501,000	↑ +3.3%	93.7%	↑ +1.7%	60	↓ -36.2%	35	↓ -32.7%
19013	\$27,500	↑ +10.0%	85.1%	↓ -3.5%	85	↓ -12.4%	41	↑ +41.4%
19014	\$194,000	↑ +2.4%	93.0%	↑ +0.2%	73	↓ -29.8%	58	↓ -1.7%
19015	\$145,000	↑ +4.3%	93.8%	↑ +1.2%	74	↑ +5.7%	58	↑ +5.5%
19016	\$0	--	0.0%	--	0	--	0	--
19017	\$0	--	0.0%	--	0	--	0	--
19018	\$125,000	↑ +13.6%	93.6%	↑ +7.0%	97	↓ -27.6%	68	↑ +1.5%
19022	\$60,000	↓ -14.3%	89.8%	↑ +3.7%	71	↓ -15.5%	9	↑ +28.6%
19023	\$56,700	↑ +26.0%	92.1%	↑ +5.3%	94	↓ -14.5%	51	↑ +15.9%
19026	\$141,000	↓ -4.7%	91.6%	↑ +2.0%	133	↑ +3.9%	87	↑ +4.8%
19028	\$0	--	0.0%	--	0	--	0	--
19029	\$135,000	↓ -0.7%	92.4%	--	51	--	9	--
19032	\$85,300	↑ +33.3%	90.7%	↑ +4.6%	97	↑ +9.0%	34	↑ +47.8%
19033	\$196,000	↑ +30.7%	91.7%	↑ +1.1%	100	↑ +25.0%	18	↑ +5.9%
19036	\$92,000	↑ +10.2%	92.5%	↑ +3.2%	98	↑ +30.7%	39	↑ +30.0%
19037	\$0	--	0.0%	--	0	--	0	--
19039	\$0	--	0.0%	--	0	--	0	--
19041	\$1,305,646	↑ +68.6%	114.2%	↑ +20.8%	74	↓ -56.2%	7	↓ -61.1%
19043	\$178,500	↑ +15.9%	93.9%	↑ +6.6%	70	↓ -23.9%	10	↑ +11.1%
19050	\$126,000	↑ +21.7%	93.8%	↑ +3.3%	91	↓ -18.0%	72	→ 0.0%
19052	\$0	--	0.0%	--	0	--	0	--
19060	\$465,000	↑ +11.4%	98.6%	↓ -1.5%	73	↓ -1.4%	21	↑ +50.0%
19061	\$172,250	↑ +6.0%	91.3%	↑ +2.0%	97	→ 0.0%	90	↑ +21.6%
19063	\$355,000	↑ +6.3%	95.0%	↑ +0.5%	77	↑ +5.5%	117	↑ +1.7%
19064	\$289,950	↑ +7.4%	94.3%	↓ -0.1%	80	↑ +11.1%	70	↑ +7.7%
19065	\$0	--	0.0%	--	0	--	0	--
19070	\$229,900	↑ +2.3%	94.3%	↓ -0.5%	68	↑ +13.3%	21	↓ -19.2%
19073	\$431,000	↑ +3.9%	94.9%	↑ +0.7%	108	↑ +20.0%	60	↓ -17.8%
19074	\$135,000	↓ -10.3%	92.5%	↑ +1.0%	62	↓ -7.5%	10	↓ -44.4%
19076	\$150,000	↑ +0.0%	97.5%	↑ +9.6%	71	↓ -32.4%	15	↓ -16.7%
19078	\$157,750	↓ -7.2%	95.4%	↑ +4.3%	52	↓ -53.2%	34	↑ +13.3%
19079	\$104,000	↑ +48.6%	96.3%	↑ +12.6%	106	↑ +11.6%	19	↓ -13.6%
19080	\$0	--	0.0%	--	0	--	0	--
19081	\$225,000	↑ +29.7%	91.6%	↓ -2.3%	71	↓ -36.0%	27	↓ -15.6%
19082	\$69,000	↑ +7.0%	91.3%	↑ +2.7%	82	↑ +2.5%	79	↑ +5.3%
19083	\$281,500	↑ +2.6%	94.4%	↑ +1.2%	51	↓ -32.9%	124	↑ +31.9%
19085	\$850,000	↑ +3.0%	91.8%	↑ +3.4%	82	↓ -34.4%	13	↓ -38.1%
19086	\$244,900	↑ +4.9%	91.4%	↓ -0.4%	78	↓ -20.4%	49	↑ +44.1%
19087	\$574,950	↑ +52.3%	93.5%	↓ -1.1%	82	↑ +43.9%	34	↓ -61.4%
19088	\$0	--	0.0%	--	0	--	0	--
19089	\$0	--	0.0%	--	0	--	0	--

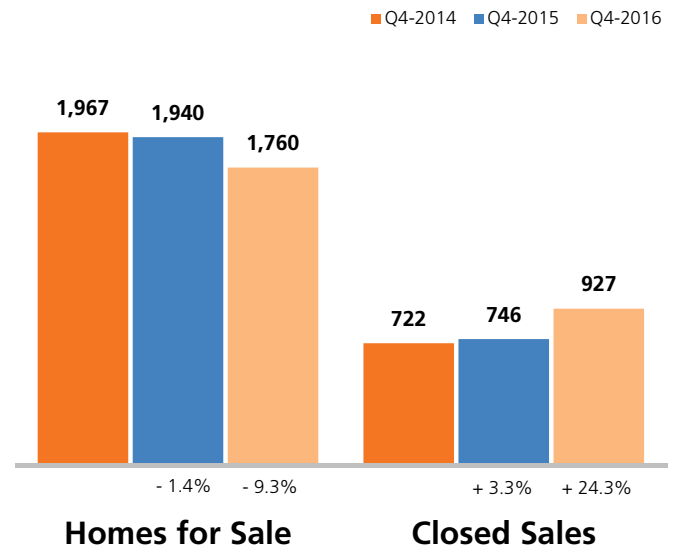
## Delaware County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19091	\$0	--	0.0%	--	0	--	0	--
19094	\$126,175	↑ + 9.7%	93.1%	↑ + 0.3%	86	↓ - 4.4%	16	↑ + 23.1%
19096	\$370,500	↓ - 11.8%	93.4%	↑ + 1.0%	63	↓ - 1.6%	7	↓ - 82.9%
19098	\$0	--	0.0%	--	0	--	0	--
19113	\$0	--	0.0%	--	0	--	0	--
19317	\$364,950	↓ - 15.1%	95.4%	↑ + 1.3%	84	↓ - 39.1%	20	↓ - 48.7%
19319	\$425,000	--	94.4%	--	47	--	1	--
19331	\$0	--	0.0%	--	0	--	0	--
19339	\$0	--	0.0%	--	0	--	0	--
19340	\$0	--	0.0%	--	0	--	0	--
19342	\$334,125	↓ - 9.5%	95.1%	↓ - 0.7%	83	↑ + 13.7%	58	↓ - 15.9%
19373	\$605,000	↑ + 19.8%	95.4%	↑ + 0.3%	134	↑ + 243.6%	7	→ 0.0%

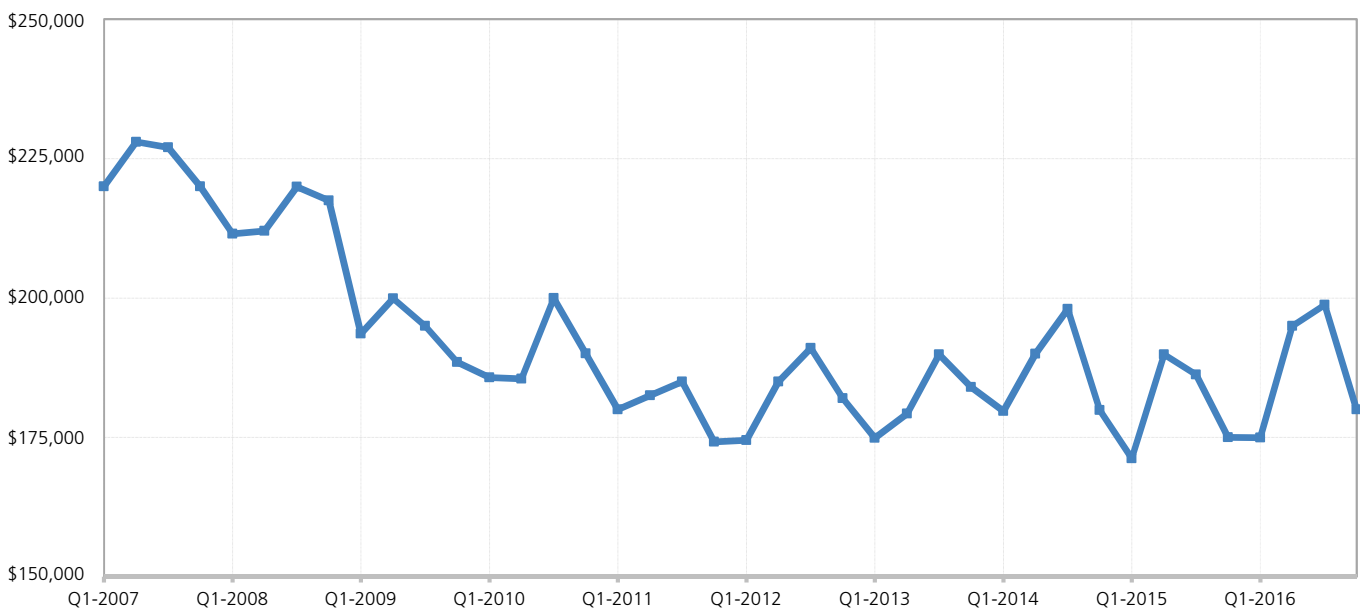
## Gloucester County, NJ

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$180,000	+ 2.9%
Avg. Sales Price	\$191,704	+ 4.9%
Pct. of Orig. Price Received	92.2%	+ 0.2%
Homes for Sale	1,760	- 9.3%
Closed Sales	927	+ 24.3%
Months Supply	5.5	- 22.3%
Avg. Prop. Mktg. Period	110	- 2.6%

### Market Activity



### Historical Median Sales Price for Gloucester County, NJ



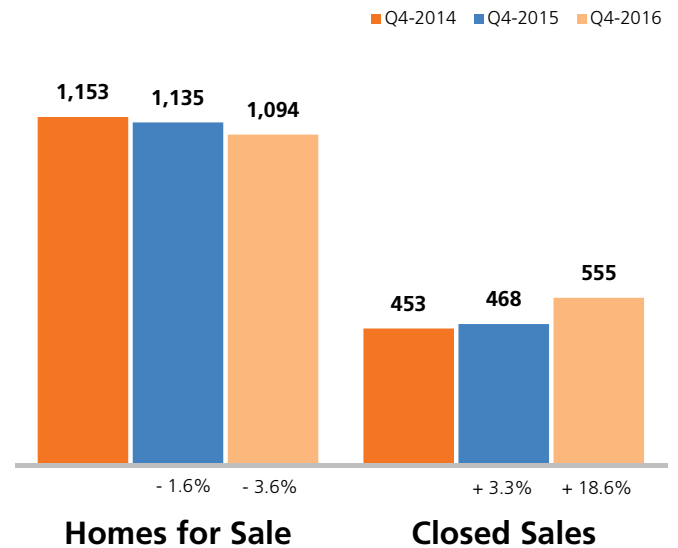
## Gloucester County, NJ ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
08012	\$193,250	↑ + 16.8%	92.9%	↑ + 0.5%	83	↓ - 24.5%	46	↓ - 50.0%
08014	\$145,000	↑ + 15.6%	101.5%	↑ + 67.5%	14	↓ - 96.2%	1	↓ - 50.0%
08020	\$259,990	↑ + 6.6%	91.0%	↓ - 3.1%	106	↑ + 112.0%	9	↑ + 200.0%
08025	\$0	--	0.0%	--	0	--	0	--
08027	\$142,500	↓ - 15.6%	91.7%	↓ - 2.2%	82	↓ - 54.4%	14	↑ + 7.7%
08028	\$187,000	↑ + 13.3%	95.5%	↑ + 2.8%	82	↑ + 5.1%	91	↑ + 51.7%
08032	\$60,000	↓ - 53.8%	71.8%	↓ - 14.9%	169	↑ + 77.9%	3	↑ + 200.0%
08039	\$0	--	0.0%	--	0	--	0	--
08051	\$132,000	↓ - 15.7%	93.6%	↓ - 1.0%	99	↓ - 3.9%	36	↓ - 14.3%
08056	\$272,500	↓ - 33.0%	96.4%	↑ + 4.3%	86	↓ - 44.5%	12	↑ + 20.0%
08061	\$265,000	↑ + 9.1%	94.6%	↓ - 1.6%	99	↑ + 23.8%	12	↑ + 33.3%
08062	\$324,950	↑ + 10.3%	92.9%	↓ - 0.1%	94	↓ - 21.0%	44	↑ + 22.2%
08063	\$98,000	↓ - 16.6%	80.5%	↓ - 6.8%	207	↑ + 68.3%	9	↓ - 10.0%
08066	\$82,500	↑ + 50.0%	87.1%	--	130	--	19	--
08071	\$142,500	↑ + 19.7%	90.3%	↑ + 1.0%	104	↑ + 16.9%	35	↑ + 40.0%
08074	\$0	--	0.0%	--	0	--	0	--
08080	\$200,000	↑ + 6.1%	93.0%	↑ + 1.1%	117	↑ + 8.3%	118	↑ + 51.3%
08081	\$290,000	↑ + 85.3%	90.7%	↑ + 0.3%	135	↑ + 16.4%	6	↓ - 95.9%
08085	\$276,248	↑ + 20.1%	93.1%	↓ - 1.8%	91	↓ - 4.2%	71	↑ + 18.3%
08086	\$146,500	↓ - 8.4%	90.6%	↓ - 2.8%	131	↑ + 8.3%	22	↓ - 15.4%
08090	\$180,950	↑ + 25.2%	92.9%	↑ + 2.4%	111	↑ + 6.7%	30	↑ + 57.9%
08093	\$95,000	↓ - 20.8%	93.1%	↑ + 2.0%	145	→ 0.0%	24	↑ + 20.0%
08094	\$175,450	↑ + 13.2%	91.9%	↑ + 3.3%	134	↑ + 0.8%	124	↑ + 33.3%
08096	\$159,500	↓ - 0.3%	92.7%	↑ + 0.2%	91	↓ - 26.6%	115	↑ + 23.7%
08097	\$150,000	↓ - 25.0%	89.5%	↓ - 5.2%	143	↓ - 26.3%	11	↑ + 57.1%
08312	\$136,000	↑ + 4.6%	87.7%	↓ - 3.2%	124	↓ - 11.4%	19	↓ - 42.4%
08322	\$182,750	↓ - 2.6%	89.5%	↓ - 6.6%	151	↑ + 18.9%	24	↑ + 4.3%
08328	\$185,000	↑ + 28.5%	96.0%	↑ + 2.3%	159	↑ + 354.3%	3	↑ + 50.0%
08343	\$274,400	↑ + 32.9%	94.1%	↑ + 3.2%	106	↑ + 5.0%	8	↓ - 20.0%
08344	\$115,000	↓ - 32.4%	80.8%	↓ - 13.5%	185	↑ + 270.0%	19	↑ + 58.3%
08360	\$400,000	↑ + 180.7%	85.7%	↓ - 9.0%	47	↓ - 58.8%	1	↓ - 98.0%

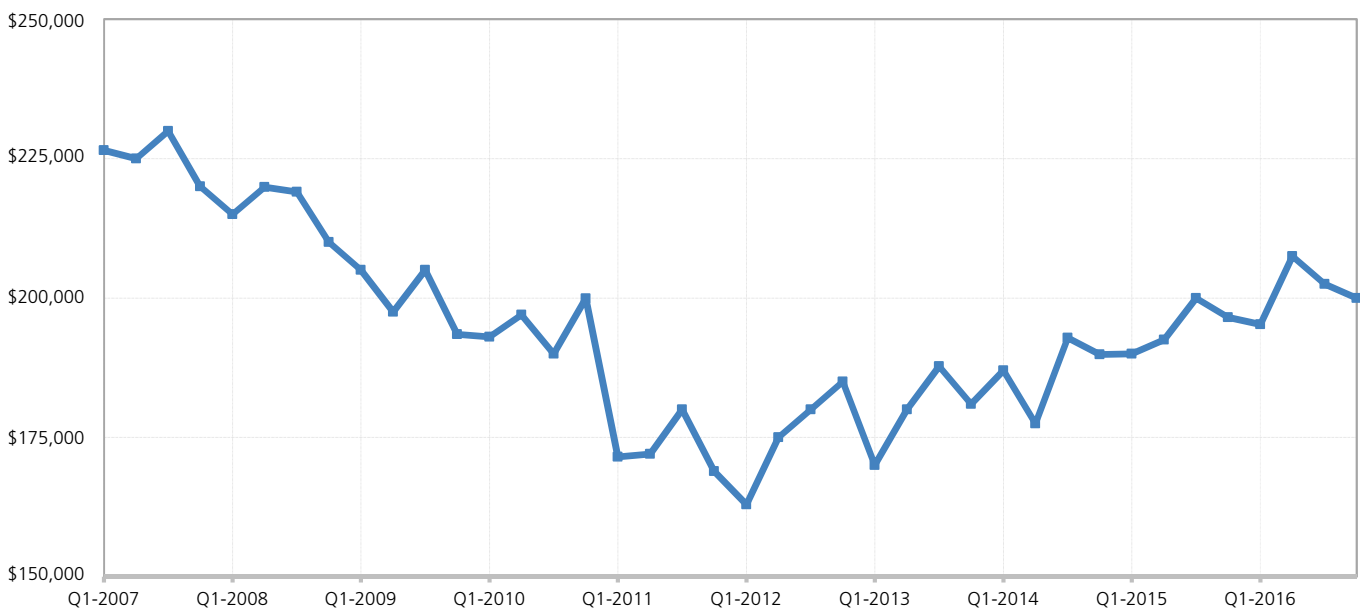
## Kent County, DE

Key Metrics	Q4-2016	1-Yr Chg
Median Sales Price	\$200,000	+ 1.8%
Avg. Sales Price	\$201,707	+ 3.7%
Pct. of Orig. Price Received	95.1%	+ 0.1%
Homes for Sale	1,094	- 3.6%
Closed Sales	555	+ 18.6%
Months Supply	6.4	- 11.2%
Avg. Prop. Mktg. Period	91	- 8.9%

## Market Activity



## Historical Median Sales Price for Kent County, DE



## Kent County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19901	\$179,900	↑ +7.1%	94.7%	↓ -0.3%	79	↓ -3.7%	107	↑ +25.9%
19902	\$0	--	0.0%	--	0	--	0	--
19903	\$0	--	0.0%	--	0	--	0	--
19904	\$185,450	↑ +9.6%	94.6%	↑ +1.3%	98	↓ -4.9%	110	↑ +27.9%
19905	\$0	--	0.0%	--	0	--	0	--
19906	\$0	--	0.0%	--	0	--	0	--
19934	\$183,000	↑ +1.7%	95.0%	↑ +0.6%	94	↓ -3.1%	55	↑ +37.5%
19936	\$0	↓ -100.0%	0.0%	↓ -100.0%	0	↓ -100.0%	0	↓ -100.0%
19938	\$249,000	↑ +1.6%	97.6%	↑ +0.9%	47	↓ -46.0%	27	↑ +8.0%
19943	\$239,900	↑ +12.2%	97.3%	↑ +2.2%	92	↓ -32.8%	41	↓ -2.4%
19946	\$210,736	↑ +6.4%	98.4%	↑ +3.9%	103	↓ -23.7%	18	↓ -14.3%
19950	\$254,950	↓ -12.1%	100.2%	↑ +4.8%	58	↑ +13.7%	6	⇒ 0.0%
19952	\$169,900	↑ +3.0%	91.6%	↓ -3.3%	94	↓ -4.1%	29	↑ +26.1%
19953	\$202,500	↑ +17.4%	94.5%	--	70	--	8	--
19954	\$122,700	↓ -47.8%	94.2%	↓ -4.0%	62	↑ +44.2%	6	↑ +200.0%
19955	\$120,000	--	93.8%	--	296	--	1	--
19961	\$48,571	--	93.4%	--	42	--	1	--
19962	\$248,500	↓ -6.2%	97.3%	↑ +0.7%	122	↑ +31.2%	39	↑ +11.4%
19963	\$155,000	↓ -29.2%	86.6%	↓ -13.6%	106	↑ +30.9%	17	⇒ 0.0%
19964	\$133,250	↑ +3.3%	95.3%	↓ -5.1%	47	↑ +135.0%	4	↑ +100.0%
19977	\$218,700	↑ +7.8%	95.9%	↑ +2.0%	90	↓ -5.3%	83	↑ +3.8%
19979	\$190,000	↑ +3.3%	88.7%	↑ +6.0%	121	↑ +188.1%	2	↑ +100.0%
19980	\$200,000	↓ -16.3%	87.0%	↓ -13.0%	213	↓ -46.6%	1	⇒ 0.0%

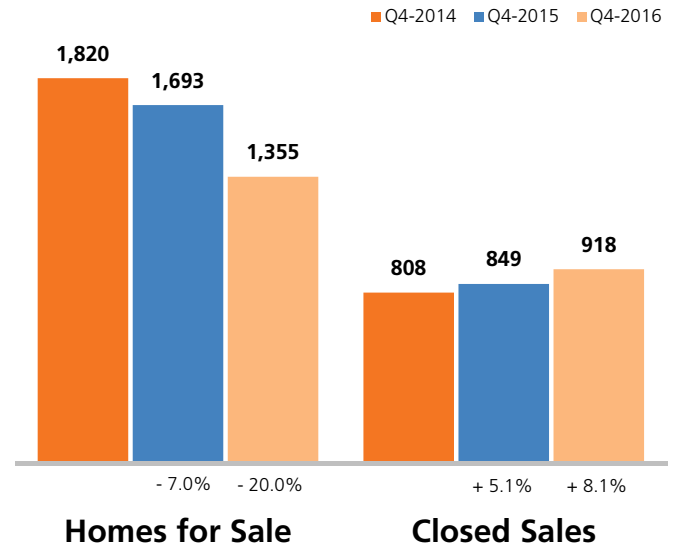


## Mercer County, NJ

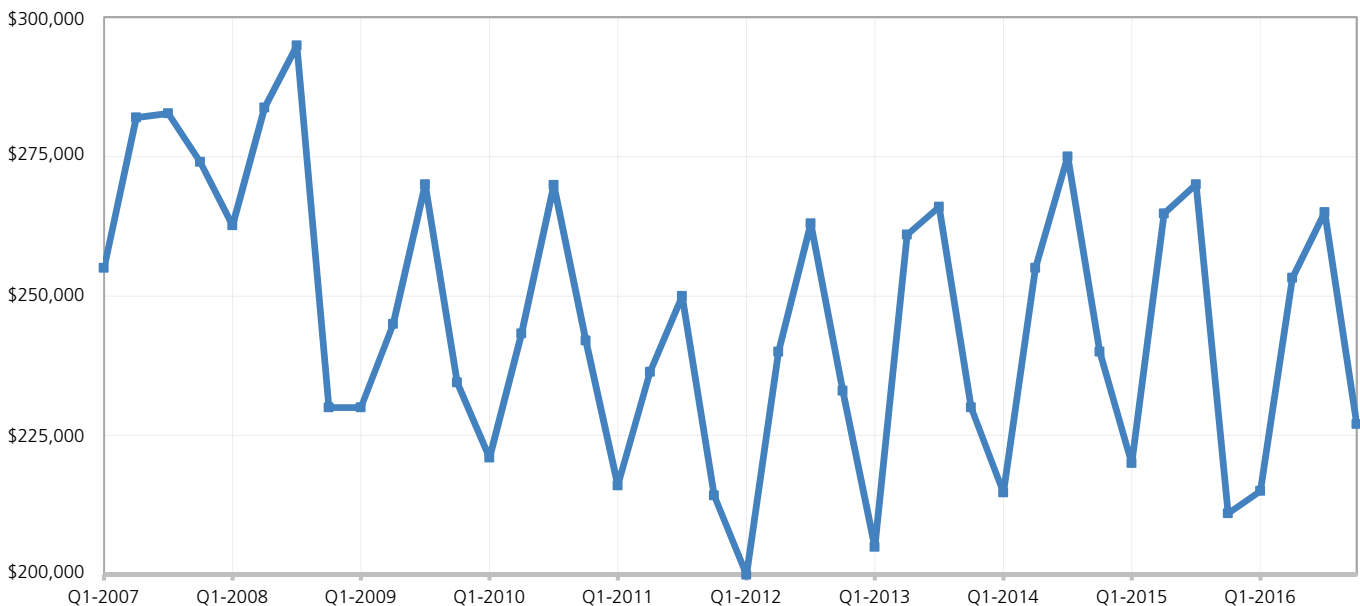
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$227,000	+ 7.6%
Avg. Sales Price	\$315,543	+ 3.6%
Pct. of Orig. Price Received	92.3%	+ 0.2%
Homes for Sale	1,355	- 20.0%
Closed Sales	918	+ 8.1%
Months Supply	4.0	- 28.6%
Avg. Prop. Mktg. Period	97	- 0.6%

### Market Activity



### Historical Median Sales Price for Mercer County, NJ



## Mercer County, NJ ZIP Codes

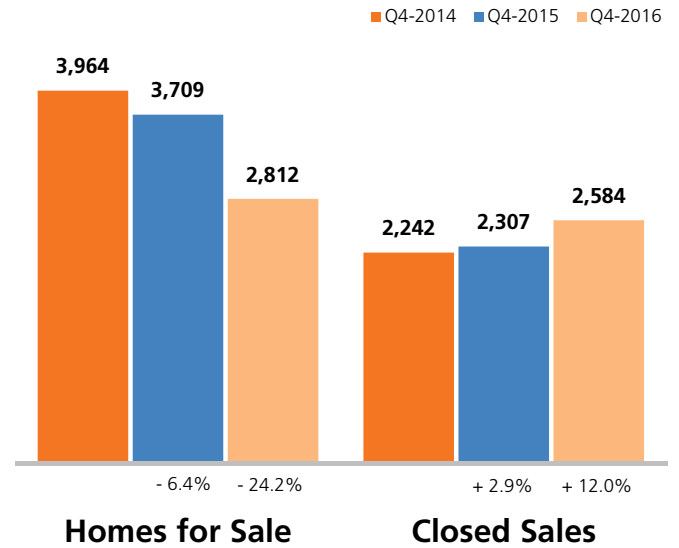
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
08501	\$0	--	0.0%	--	0	--	0	--
08512	\$167,000	↓ -37.0%	91.2%	↓ -4.7%	54	↓ -39.3%	17	↑ +54.5%
08520	\$224,000	↑ +12.0%	93.6%	↓ -0.2%	73	↓ -21.5%	97	↑ +21.3%
08525	\$350,000	↑ +8.0%	93.6%	↓ -1.1%	112	↓ -3.4%	7	↓ -12.5%
08530	\$836,000	↑ +46.7%	98.4%	↓ -0.5%	125	↑ +290.6%	1	↓ -50.0%
08534	\$395,000	↓ -9.0%	88.2%	↓ -7.4%	136	↑ +16.2%	37	↓ -2.6%
08535	\$0	--	0.0%	--	0	--	0	--
08540	\$749,900	↑ +12.8%	95.0%	↓ -0.1%	103	↑ +35.5%	105	↑ +18.0%
08541	\$0	--	0.0%	--	0	--	0	--
08542	\$1,012,500	↑ +40.1%	101.4%	↑ +7.3%	53	↓ -34.6%	8	↑ +60.0%
08543	\$0	--	0.0%	--	0	--	0	--
08544	\$0	--	0.0%	--	0	--	0	--
08550	\$565,500	↓ -2.5%	93.3%	↓ -1.3%	92	↑ +16.5%	38	↓ -28.3%
08560	\$400,000	↑ +16.6%	90.1%	--	101	--	13	--
08561	\$145,000	--	87.9%	--	65	--	1	--
08601	\$0	--	0.0%	--	0	--	0	--
08602	\$0	--	0.0%	--	0	--	0	--
08603	\$0	--	0.0%	--	0	--	0	--
08604	\$0	--	0.0%	--	0	--	0	--
08605	\$0	--	0.0%	--	0	--	0	--
08606	\$0	--	0.0%	--	0	--	0	--
08607	\$0	--	0.0%	--	0	--	0	--
08608	\$0	--	0.0%	--	0	--	0	--
08609	\$40,000	↑ +14.3%	89.7%	↑ +3.8%	62	↓ -64.6%	10	↓ -41.2%
08610	\$117,000	↓ -16.4%	87.9%	↓ -3.5%	100	↓ -2.0%	92	↑ +4.5%
08611	\$34,500	↓ -4.3%	87.1%	↑ +0.6%	93	↑ +24.0%	43	↑ +10.3%
08618	\$136,250	↑ +224.4%	90.1%	↑ +5.1%	119	↑ +41.7%	60	↑ +36.4%
08619	\$207,500	↑ +11.3%	93.3%	↑ +3.4%	93	↓ -2.1%	77	↑ +37.5%
08620	\$250,000	↓ -3.5%	93.9%	↓ -0.1%	120	↑ +31.9%	17	↓ -34.6%
08625	\$0	--	0.0%	--	0	--	0	--
08628	\$171,000	↓ -6.8%	93.7%	↑ +4.8%	105	↓ -7.9%	30	↑ +66.7%
08629	\$59,500	↓ -6.7%	93.0%	↑ +8.9%	74	↓ -11.9%	18	↓ -40.0%
08638	\$124,950	↑ +17.6%	90.1%	↑ +0.4%	117	↓ -7.1%	52	↑ +8.3%
08645	\$0	--	0.0%	--	0	--	0	--
08646	\$0	--	0.0%	--	0	--	0	--
08647	\$0	--	0.0%	--	0	--	0	--
08648	\$245,950	↑ +7.3%	93.6%	↓ -1.3%	86	↓ -21.8%	72	↑ +2.9%
08650	\$0	--	0.0%	--	0	--	0	--
08666	\$0	--	0.0%	--	0	--	0	--
08690	\$245,000	↑ +4.3%	94.8%	↑ +2.7%	68	↓ -27.7%	61	↓ -17.6%
08691	\$365,000	↑ +17.4%	94.5%	↓ -1.3%	127	↑ +33.7%	61	↑ +5.2%
08695	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA

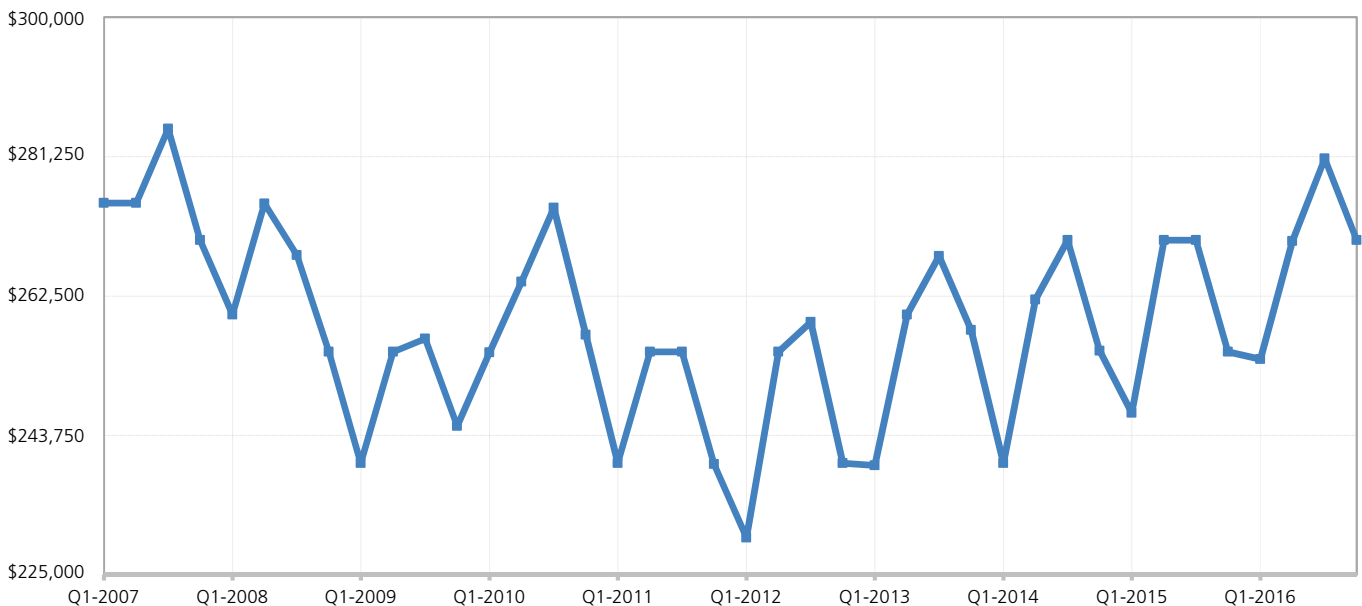
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$270,000	+ 5.9%
Avg. Sales Price	\$319,591	+ 6.1%
Pct. of Orig. Price Received	94.9%	+ 1.2%
Homes for Sale	2,812	- 24.2%
Closed Sales	2,584	+ 12.0%
Months Supply	3.1	- 28.1%
Avg. Prop. Mktg. Period	79	- 3.5%

### Market Activity



### Historical Median Sales Price for Montgomery County, PA



### Montgomery County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
18041	\$148,000	↑ + 60.1%	91.2%	↑ + 6.2%	111	↑ + 2.8%	17	↑ + 21.4%
18054	\$306,000	↑ + 6.5%	96.8%	↑ + 1.5%	86	↓ - 2.3%	12	→ 0.0%
18070	\$220,000	↑ + 19.6%	81.8%	↓ - 20.0%	209	↑ + 207.4%	1	→ 0.0%
18073	\$269,990	↑ + 15.9%	96.7%	↑ + 1.3%	103	↑ + 13.2%	39	↑ + 44.4%
18074	\$303,750	↑ + 68.8%	96.9%	↑ + 0.2%	33	↓ - 57.7%	10	↓ - 23.1%
18076	\$198,139	↑ + 16.9%	93.6%	↑ + 5.3%	92	↓ - 29.8%	12	↑ + 50.0%
18084	\$0	--	0.0%	--	0	--	0	--
18915	\$399,990	↑ + 86.0%	104.3%	↑ + 16.0%	122	↓ - 22.8%	15	↑ + 200.0%
18918	\$0	--	0.0%	--	0	--	0	--
18924	\$0	--	0.0%	--	0	--	0	--
18932	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18936	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18957	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18958	\$0	--	0.0%	--	0	--	0	--
18964	\$265,500	↑ + 1.0%	97.2%	↑ + 4.0%	70	↓ - 12.5%	46	↑ + 31.4%
18969	\$270,000	↑ + 19.6%	94.0%	↓ - 1.4%	100	↑ + 26.6%	21	↓ - 50.0%
18971	\$0	--	0.0%	--	0	--	0	--
18979	\$0	--	0.0%	--	0	--	0	--
19001	\$256,000	↑ + 8.9%	95.8%	↑ + 0.8%	50	↓ - 43.2%	58	↑ + 38.1%
19002	\$333,000	↓ - 3.1%	93.4%	↓ - 0.6%	72	↓ - 17.2%	83	↑ + 6.4%
19003	\$272,500	↓ - 4.7%	90.1%	↓ - 5.2%	91	↑ + 19.7%	17	↓ - 57.5%
19004	\$462,500	↑ + 2.8%	91.1%	↑ + 0.1%	79	→ 0.0%	33	↑ + 57.1%
19006	\$378,000	↑ + 18.2%	91.6%	↑ + 0.7%	124	↑ + 57.0%	62	↑ + 31.9%
19009	\$0	--	0.0%	--	0	--	0	--
19010	\$752,000	↑ + 55.1%	90.6%	↓ - 1.6%	135	↑ + 43.6%	21	↓ - 59.6%
19012	\$185,000	↓ - 2.6%	94.5%	↑ + 0.5%	81	↓ - 42.1%	19	↓ - 24.0%
19025	\$500,000	↑ + 19.0%	106.5%	↑ + 10.7%	168	↑ + 60.0%	37	↑ + 117.6%
19027	\$242,500	↑ + 12.8%	91.7%	↑ + 0.4%	115	↑ + 11.7%	63	↑ + 21.2%
19031	\$330,500	↓ - 19.2%	89.3%	↓ - 12.9%	50	↓ - 33.3%	8	↓ - 55.6%
19034	\$535,000	↑ + 4.5%	90.7%	↓ - 7.3%	70	↑ + 32.1%	12	↓ - 29.4%
19035	\$1,050,000	↑ + 74.3%	87.3%	↑ + 2.7%	183	↑ + 125.9%	14	↑ + 75.0%
19038	\$255,000	↑ + 4.7%	93.2%	↓ - 0.1%	69	↓ - 9.2%	81	↓ - 5.8%
19040	\$257,125	↑ + 1.8%	96.5%	↑ + 1.9%	52	↓ - 14.8%	58	↑ + 11.5%
19041	\$271,500	↓ - 64.9%	91.5%	↓ - 3.2%	152	↓ - 10.1%	10	↓ - 44.4%
19044	\$252,500	↓ - 1.0%	96.5%	↑ + 0.7%	51	↓ - 27.1%	44	↑ + 33.3%
19046	\$280,000	↓ - 8.2%	92.4%	↑ + 1.5%	74	↑ + 8.8%	55	↑ + 22.2%
19066	\$659,550	↑ + 0.0%	91.1%	↑ + 0.6%	143	↑ + 142.4%	13	↓ - 7.1%
19072	\$450,000	↓ - 13.7%	91.6%	↑ + 0.1%	71	↓ - 34.3%	23	↑ + 4.5%
19075	\$301,050	↓ - 7.2%	97.7%	↑ + 0.3%	59	↑ + 73.5%	16	↓ - 42.9%
19085	\$1,030,000	↑ + 24.8%	92.1%	↑ + 3.7%	207	↑ + 65.6%	15	↓ - 28.6%
19087	\$455,000	↑ + 20.5%	93.8%	↓ - 0.7%	95	↑ + 66.7%	16	↓ - 81.8%
19090	\$235,950	↑ + 18.6%	93.2%	↓ - 0.9%	65	↑ + 6.6%	54	↑ + 3.8%
19095	\$275,000	↓ - 1.8%	96.7%	↑ + 1.2%	70	↑ + 12.9%	37	↑ + 60.9%

### Montgomery County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19096	\$469,000	↑ + 11.7%	92.2%	↓ - 0.3%	68	↑ + 6.3%	45	↑ + 9.8%
19401	\$110,000	↑ + 32.5%	89.8%	↑ + 1.2%	108	↑ + 16.1%	112	↓ - 5.1%
19403	\$229,250	↑ + 12.4%	93.2%	↑ + 1.4%	90	↓ - 7.2%	152	↑ + 10.9%
19404	\$0	--	0.0%	--	0	--	0	--
19405	\$171,000	↑ + 6.9%	95.2%	↑ + 0.6%	60	↑ + 5.3%	13	↓ - 43.5%
19406	\$249,900	↑ + 3.1%	93.9%	↓ - 0.6%	59	↓ - 19.2%	71	↑ + 12.7%
19407	\$362,000	--	94.1%	--	96	--	1	--
19408	\$0	--	0.0%	--	0	--	0	--
19409	\$0	--	0.0%	--	0	--	0	--
19415	\$0	--	0.0%	--	0	--	0	--
19420	\$0	--	0.0%	--	0	--	0	--
19422	\$395,475	↓ - 16.2%	94.4%	↓ - 2.9%	75	↑ + 21.0%	78	↑ + 39.3%
19423	\$0	--	0.0%	--	0	--	0	--
19424	\$0	--	0.0%	--	0	--	0	--
19426	\$350,000	↑ + 25.0%	97.8%	↑ + 2.8%	69	↓ - 12.7%	157	↑ + 44.0%
19428	\$316,000	↑ + 3.9%	95.9%	↑ + 1.3%	70	→ 0.0%	75	↓ - 5.1%
19429	\$0	--	0.0%	--	0	--	0	--
19430	\$0	--	0.0%	--	0	--	0	--
19435	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19436	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19437	\$1,125,000	↑ + 25.0%	91.6%	↑ + 3.2%	162	↑ + 62.0%	3	→ 0.0%
19438	\$312,000	↑ + 10.3%	96.0%	↑ + 2.2%	66	↓ - 20.5%	75	↑ + 38.9%
19440	\$310,000	↑ + 8.8%	99.2%	↑ + 4.3%	48	↓ - 34.2%	61	↑ + 90.6%
19441	\$0	--	0.0%	--	0	--	0	--
19443	\$0	--	0.0%	--	0	--	0	--
19444	\$347,500	↑ + 12.5%	94.7%	↓ - 1.7%	48	↓ - 20.0%	19	↓ - 13.6%
19446	\$273,375	↓ - 7.7%	97.6%	↑ + 1.9%	60	↓ - 16.7%	158	↓ - 7.1%
19450	\$0	--	0.0%	--	0	--	0	--
19451	\$0	--	0.0%	--	0	--	0	--
19453	\$128,000	↑ + 16.4%	94.1%	↑ + 7.2%	76	↑ + 4.1%	6	→ 0.0%
19454	\$285,000	→ 0.0%	96.3%	↑ + 1.4%	50	↓ - 40.5%	86	↑ + 16.2%
19455	\$0	--	0.0%	--	0	--	0	--
19456	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19460	\$444,000	↑ + 70.8%	96.9%	↑ + 2.1%	81	↑ + 17.4%	21	↓ - 86.7%
19462	\$367,500	↑ + 14.0%	97.2%	↑ + 4.4%	34	↓ - 67.0%	42	↓ - 2.3%
19464	\$129,000	↑ + 14.7%	92.9%	↑ + 4.3%	93	↓ - 21.2%	178	↑ + 2.3%
19468	\$220,000	↓ - 2.7%	97.1%	↑ + 1.9%	62	↓ - 17.3%	69	↓ - 12.7%
19472	\$0	--	0.0%	--	0	--	0	--
19473	\$245,000	↓ - 22.2%	96.1%	↑ + 1.6%	86	↑ + 2.4%	55	↑ + 10.0%
19474	\$237,400	↑ + 6.5%	97.5%	↑ + 0.8%	65	↑ + 140.7%	3	↓ - 57.1%
19477	\$0	--	0.0%	--	0	--	0	--
19478	\$0	--	0.0%	--	0	--	0	--
19484	\$0	--	0.0%	--	0	--	0	--

## Montgomery County, PA ZIP Codes Cont.

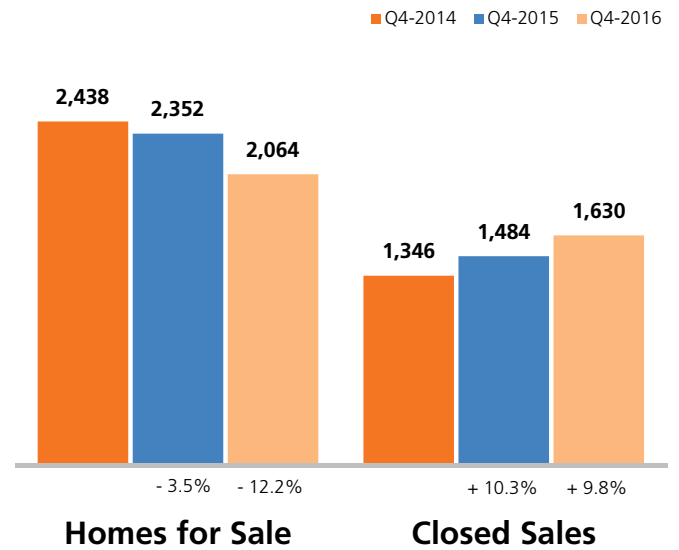
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19485	\$0	--	0.0%	--	0	--	0	--
19486	\$0	--	0.0%	--	0	--	0	--
19490	\$311,000	↓ - 33.8%	89.1%	↓ - 7.2%	118	↑ + 883.3%	1	→ 0.0%
19492	\$276,000	↑ + 16.2%	93.6%	↓ - 3.6%	100	↑ + 203.0%	1	↓ - 50.0%
19504	\$340,000	↑ + 22.7%	98.2%	↑ + 9.1%	77	↓ - 43.0%	3	↓ - 72.7%
19505	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19512	\$169,900	↓ - 5.2%	94.9%	↑ + 3.6%	61	↓ - 39.6%	3	↓ - 92.1%
19525	\$274,900	↓ - 5.1%	99.4%	↓ - 4.2%	83	↑ + 84.4%	73	↑ + 14.1%

## New Castle County, DE

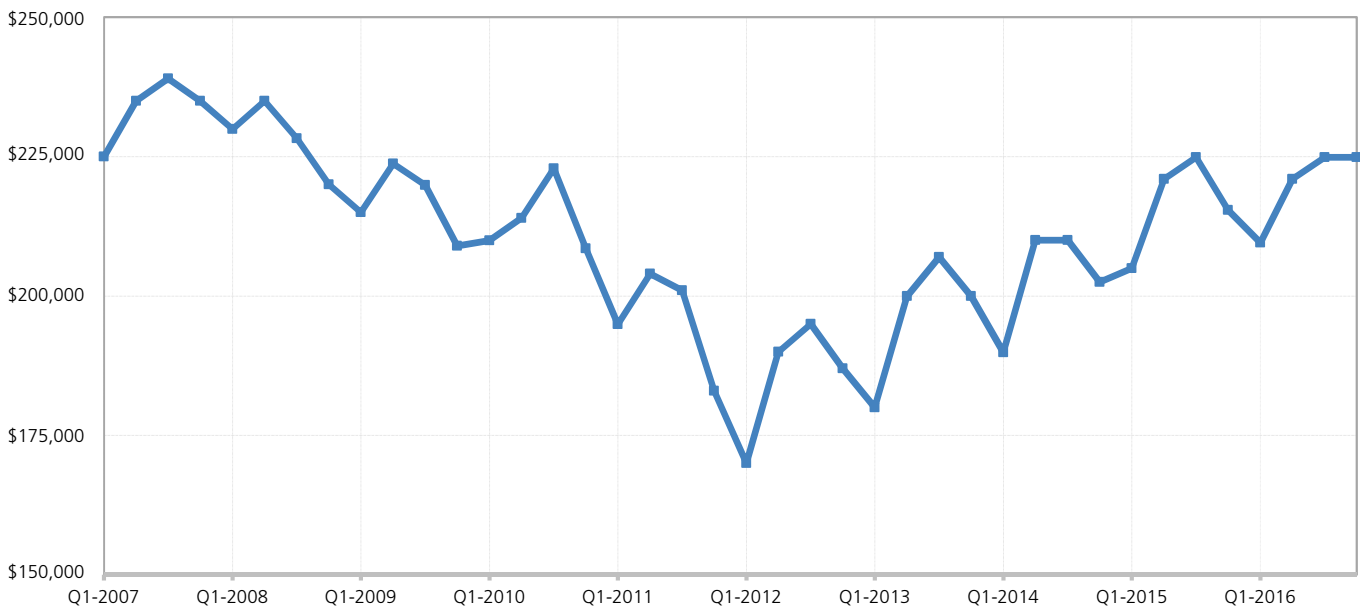
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$224,883	+ 4.4%
Avg. Sales Price	\$250,630	+ 4.3%
Pct. of Orig. Price Received	94.4%	- 0.0%
Homes for Sale	2,064	- 12.2%
Closed Sales	1,630	+ 9.8%
Months Supply	3.8	- 15.6%
Avg. Prop. Mktg. Period	74	- 5.0%

### Market Activity



### Historical Median Sales Price for New Castle County, DE



## New Castle County, DE ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19701	\$252,000	↑ + 5.0%	96.1%	↑ + 0.7%	78	↑ + 2.6%	111	↓ - 8.3%
19702	\$213,500	↓ - 4.7%	96.1%	↓ - 0.2%	61	↓ - 9.0%	135	↑ + 2.3%
19703	\$210,000	↓ - 3.2%	96.5%	↑ + 1.3%	68	↑ + 11.5%	48	↑ + 17.1%
19706	\$162,000	↑ + 20.0%	96.7%	↑ + 10.8%	31	↓ - 24.4%	3	→ 0.0%
19707	\$362,495	↓ - 0.7%	94.2%	↓ - 0.5%	102	↑ + 24.4%	67	↑ + 97.1%
19708	\$0	--	0.0%	--	0	--	0	--
19709	\$349,900	↑ + 16.7%	98.3%	↑ + 2.5%	71	↓ - 10.1%	157	↑ + 22.7%
19710	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19711	\$284,000	↑ + 23.3%	95.3%	↑ + 0.3%	73	↑ + 4.3%	133	↑ + 16.7%
19712	\$0	--	0.0%	--	0	--	0	--
19713	\$189,000	↑ + 8.0%	94.4%	↓ - 1.8%	56	↓ - 17.6%	79	↑ + 17.9%
19714	\$0	--	0.0%	--	0	--	0	--
19715	\$0	--	0.0%	--	0	--	0	--
19716	\$0	--	0.0%	--	0	--	0	--
19717	\$0	--	0.0%	--	0	--	0	--
19718	\$0	--	0.0%	--	0	--	0	--
19720	\$155,000	↑ + 2.9%	94.0%	↑ + 0.2%	67	↓ - 23.0%	150	↓ - 3.8%
19721	\$0	--	0.0%	--	0	--	0	--
19725	\$0	--	0.0%	--	0	--	0	--
19726	\$0	--	0.0%	--	0	--	0	--
19730	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
19731	\$16,000	↓ - 86.1%	100.6%	↑ + 5.9%	15	↓ - 78.6%	1	↓ - 50.0%
19732	\$0	--	0.0%	--	0	--	0	--
19733	\$198,000	--	86.1%	--	35	--	1	--
19734	\$315,000	↑ + 6.8%	96.7%	↓ - 0.1%	73	↓ - 5.2%	39	↓ - 15.2%
19735	\$0	--	0.0%	--	0	--	0	--
19736	\$0	--	0.0%	--	0	--	0	--
19801	\$150,000	↑ + 76.5%	91.5%	↑ + 1.6%	94	↓ - 23.0%	40	↑ + 14.3%
19802	\$71,000	↓ - 34.8%	87.3%	↓ - 7.2%	95	↑ + 63.8%	62	↑ + 21.6%
19803	\$304,250	↓ - 6.4%	95.0%	↓ - 0.1%	49	↓ - 22.2%	70	↓ - 7.9%
19804	\$180,000	↑ + 11.4%	94.6%	↓ - 1.1%	66	↑ + 4.8%	70	↑ + 16.7%
19805	\$138,301	↑ + 22.4%	89.6%	↓ - 1.3%	94	↓ - 1.1%	121	↑ + 21.0%
19806	\$192,000	↓ - 26.8%	91.5%	↑ + 0.7%	104	↑ + 3.0%	63	↑ + 31.3%
19807	\$640,000	↑ + 6.7%	90.6%	↑ + 1.5%	115	↓ - 12.9%	21	↓ - 27.6%
19808	\$242,500	↑ + 3.2%	94.7%	↓ - 0.4%	61	↓ - 7.6%	129	↑ + 4.9%
19809	\$181,125	↓ - 3.6%	93.6%	↑ + 2.4%	68	↓ - 4.2%	46	↓ - 4.2%
19810	\$315,000	↑ + 8.6%	94.7%	↑ + 0.2%	69	↓ - 24.2%	77	↑ + 26.2%
19850	\$0	--	0.0%	--	0	--	0	--
19880	\$0	--	0.0%	--	0	--	0	--
19884	\$0	--	0.0%	--	0	--	0	--
19885	\$0	--	0.0%	--	0	--	0	--
19886	\$0	--	0.0%	--	0	--	0	--
19890	\$0	--	0.0%	--	0	--	0	--



## New Castle County, DE ZIP Codes Cont.

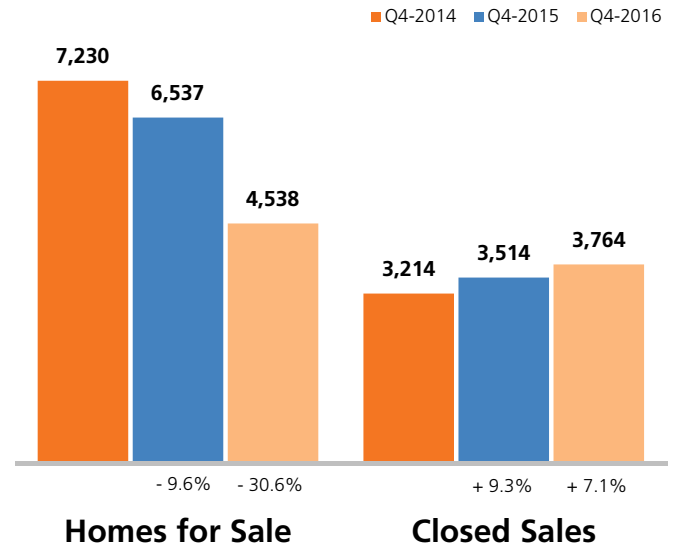
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19891	\$0	--	0.0%	--	0	--	0	--
19892	\$0	--	0.0%	--	0	--	0	--
19893	\$0	--	0.0%	--	0	--	0	--
19894	\$0	--	0.0%	--	0	--	0	--
19895	\$0	--	0.0%	--	0	--	0	--
19896	\$0	--	0.0%	--	0	--	0	--
19897	\$0	--	0.0%	--	0	--	0	--
19898	\$0	--	0.0%	--	0	--	0	--
19899	\$0	--	0.0%	--	0	--	0	--
19938	\$208,500	↓ - 14.9%	92.2%	↓ - 4.7%	106	↑ + 21.8%	2	↓ - 92.0%
19977	\$277,000	↑ + 36.5%	95.3%	↑ + 1.4%	53	↓ - 44.2%	5	↓ - 93.8%

## Philadelphia County, PA

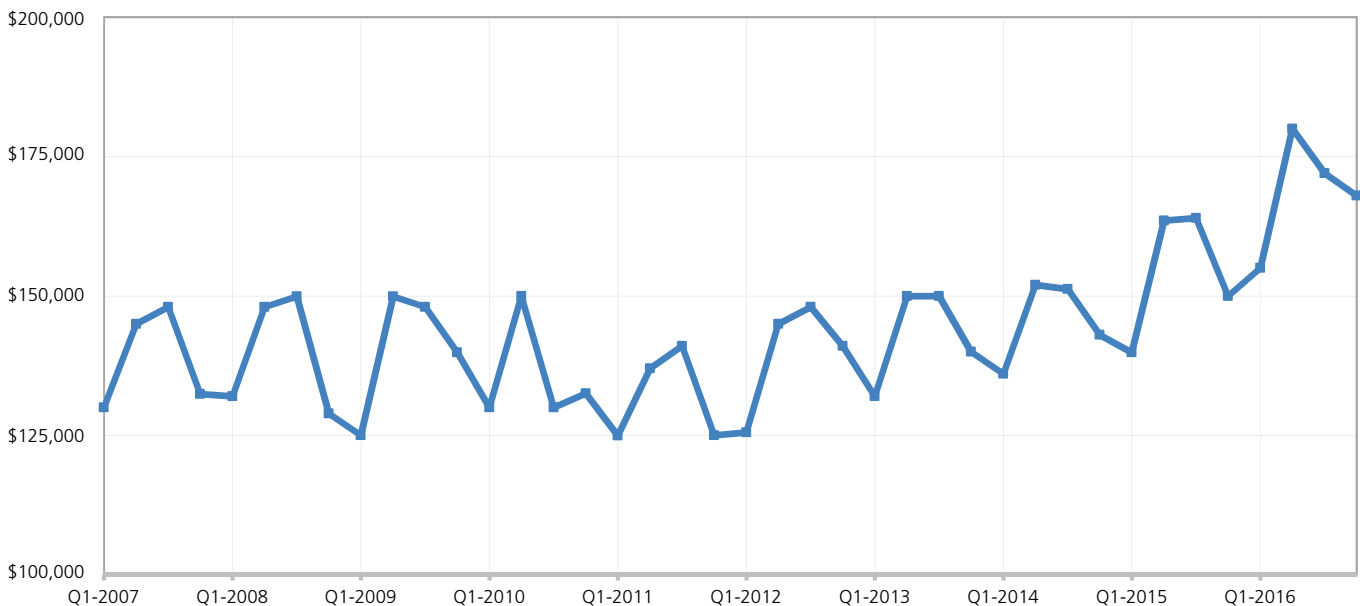
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$168,000	+ 12.0%
Avg. Sales Price	\$228,784	+ 8.9%
Pct. of Orig. Price Received	93.8%	+ 1.7%
Homes for Sale	4,538	- 30.6%
Closed Sales	3,764	+ 7.1%
Months Supply	3.3	- 37.4%
Avg. Prop. Mktg. Period	63	- 18.9%

### Market Activity



### Historical Median Sales Price for Philadelphia County, PA



## Philadelphia County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19019	\$0	--	0.0%	--	0	--	0	--
19092	\$0	--	0.0%	--	0	--	0	--
19093	\$0	--	0.0%	--	0	--	0	--
19099	\$0	--	0.0%	--	0	--	0	--
19101	\$0	--	0.0%	--	0	--	0	--
19102	\$584,750	↓ -26.4%	95.6%	↓ -0.2%	105	↑ +43.8%	16	↓ -20.0%
19103	\$550,000	↑ +32.5%	94.0%	↑ +1.8%	71	↓ -22.0%	79	↑ +49.1%
19104	\$196,550	↑ +8.6%	94.4%	↑ +2.3%	51	↓ -10.5%	30	↓ -6.3%
19105	\$0	--	0.0%	--	0	--	0	--
19106	\$412,000	↑ +4.3%	92.6%	↑ +0.9%	78	↓ -13.3%	67	↓ -5.6%
19107	\$293,750	↓ -5.8%	94.7%	↑ +2.9%	93	↑ +38.8%	38	↓ -5.0%
19108	\$0	--	0.0%	--	0	--	0	--
19109	\$0	--	0.0%	--	0	--	0	--
19110	\$0	--	0.0%	--	0	--	0	--
19111	\$160,000	↑ +16.4%	95.5%	↑ +2.9%	56	↓ -21.1%	144	↑ +4.3%
19112	\$0	--	0.0%	--	0	--	0	--
19114	\$179,000	↑ +10.6%	93.4%	↑ +0.8%	62	↓ -36.7%	77	↓ -2.5%
19115	\$208,500	↓ -0.7%	95.8%	↑ +2.4%	47	↓ -44.7%	79	↓ -15.1%
19116	\$230,000	↑ +1.3%	95.3%	↑ +1.0%	56	↓ -34.1%	77	↑ +2.7%
19118	\$497,500	↑ +4.2%	93.9%	↑ +1.7%	58	↓ -44.8%	31	↑ +55.0%
19119	\$225,000	↓ -0.4%	95.2%	↑ +5.4%	70	↓ -4.1%	73	→ 0.0%
19120	\$84,900	↑ +32.7%	92.5%	↓ -0.9%	71	↓ -19.3%	106	↑ +9.3%
19121	\$123,000	↑ +64.0%	88.4%	↑ +7.2%	62	↓ -18.4%	57	↑ +39.0%
19122	\$192,000	↓ -31.7%	93.8%	↑ +0.4%	62	→ 0.0%	49	↑ +25.6%
19123	\$511,600	↑ +42.6%	97.1%	↑ +2.1%	75	↓ -31.8%	72	→ 0.0%
19124	\$73,000	↑ +1.0%	94.0%	↑ +3.2%	65	↓ -27.0%	129	↑ +1.6%
19125	\$315,000	↑ +12.5%	96.3%	↑ +0.5%	56	↓ -30.0%	186	↑ +37.8%
19126	\$131,000	↓ -12.7%	91.3%	↓ -2.9%	76	↓ -18.3%	30	↓ -9.1%
19127	\$223,625	↑ +13.2%	92.3%	↑ +4.9%	118	↑ +0.9%	32	↑ +52.4%
19128	\$225,000	↑ +1.6%	93.0%	↑ +0.9%	73	↓ -18.0%	141	↑ +33.0%
19129	\$197,450	↑ +2.3%	91.9%	↑ +1.7%	90	↓ -25.0%	40	↑ +29.0%
19130	\$340,000	↑ +12.4%	93.6%	↓ -0.6%	67	↑ +11.7%	105	↓ -3.7%
19131	\$83,500	↓ -25.3%	92.7%	↑ +3.2%	74	↓ -6.3%	63	↑ +3.3%
19132	\$22,000	↑ +21.5%	85.4%	↑ +4.9%	70	↓ -31.4%	41	↓ -25.5%
19133	\$32,500	↑ +16.1%	81.9%	↓ -1.8%	63	↑ +34.0%	21	↑ +75.0%
19134	\$68,750	↑ +19.7%	88.4%	↑ +0.8%	67	↓ -8.2%	151	↑ +4.1%
19135	\$96,500	↑ +3.0%	92.7%	↑ +0.7%	72	↓ -12.2%	109	↑ +13.5%
19136	\$129,950	↑ +13.0%	94.3%	↑ +2.6%	50	↓ -46.2%	106	↑ +21.8%
19137	\$125,500	↑ +10.1%	93.9%	↑ +4.9%	53	↓ -26.4%	25	↑ +25.0%
19138	\$88,000	↑ +24.4%	94.6%	↑ +2.9%	62	↓ -18.4%	59	↓ -1.7%
19139	\$48,000	↑ +47.7%	90.2%	↑ +10.7%	66	↓ -24.1%	44	↓ -8.3%
19140	\$43,000	↑ +67.0%	87.9%	↓ -1.1%	82	↑ +36.7%	37	↓ -19.6%
19141	\$69,900	↓ -31.8%	92.9%	↑ +2.7%	71	↓ -20.2%	44	↑ +15.8%

## Philadelphia County, PA ZIP Codes Cont.

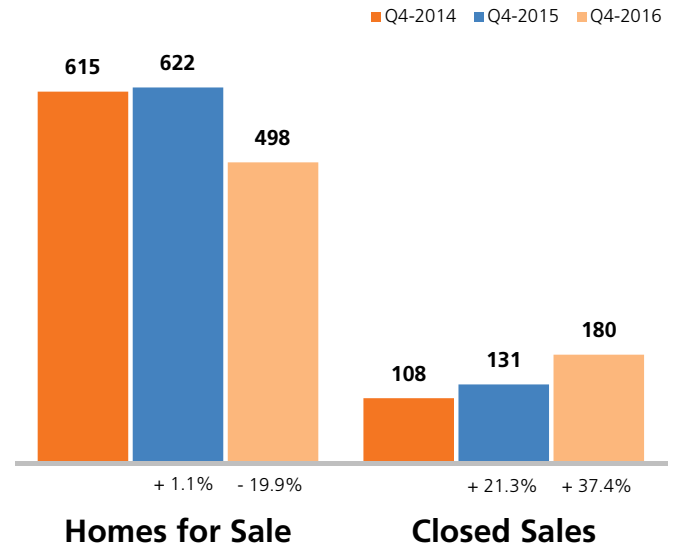
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
19142	\$46,100	↑ + 12.4%	92.1%	↑ + 4.1%	70	↓ - 22.2%	37	↓ - 5.1%
19143	\$78,000	↑ + 24.8%	93.2%	↑ + 3.2%	46	↓ - 16.4%	89	↓ - 6.3%
19144	\$120,000	↑ + 60.0%	94.2%	↑ + 3.6%	55	↓ - 37.5%	67	↑ + 9.8%
19145	\$175,500	↑ + 15.8%	93.7%	↑ + 1.6%	51	↓ - 12.1%	136	↓ - 8.7%
19146	\$325,000	↑ + 4.8%	95.1%	↑ + 1.2%	52	↓ - 8.8%	211	↑ + 5.5%
19147	\$398,000	↑ + 5.6%	95.7%	↑ + 1.6%	72	↓ - 4.0%	148	↓ - 16.9%
19148	\$200,000	↑ + 21.2%	94.7%	↓ - 0.4%	63	↓ - 1.6%	177	↓ - 4.8%
19149	\$140,000	↑ + 19.7%	96.4%	↑ + 3.0%	38	↓ - 46.5%	166	↑ + 14.5%
19150	\$149,731	↓ - 1.5%	96.8%	↑ + 2.9%	72	↑ + 2.9%	71	↑ + 39.2%
19151	\$123,000	↑ + 17.3%	91.1%	↓ - 1.5%	71	↓ - 1.4%	84	↑ + 42.4%
19152	\$188,000	↑ + 10.3%	96.3%	↑ + 3.2%	42	↓ - 53.8%	99	↑ + 41.4%
19153	\$100,000	↓ - 4.8%	95.7%	↑ + 0.7%	91	↓ - 35.5%	31	↑ + 121.4%
19154	\$188,950	↑ + 6.6%	93.5%	↓ - 1.0%	72	↓ - 16.3%	90	↓ - 6.3%

## Salem County, NJ

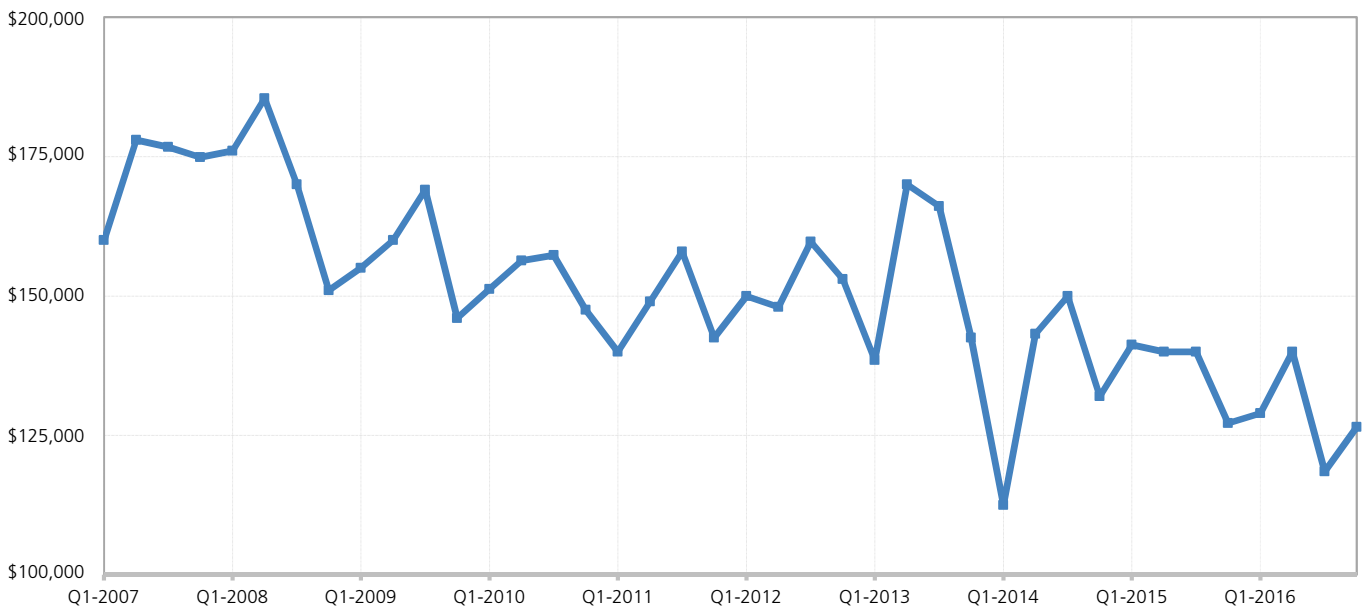
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$126,500	- 0.6%
Avg. Sales Price	\$139,512	+ 1.7%
Pct. of Orig. Price Received	88.4%	- 0.1%
Homes for Sale	498	- 19.9%
Closed Sales	180	+ 37.4%
Months Supply	8.7	- 35.9%
Avg. Prop. Mktg. Period	130	- 16.7%

### Market Activity



### Historical Median Sales Price for Salem County, NJ



## Salem County, NJ ZIP Codes

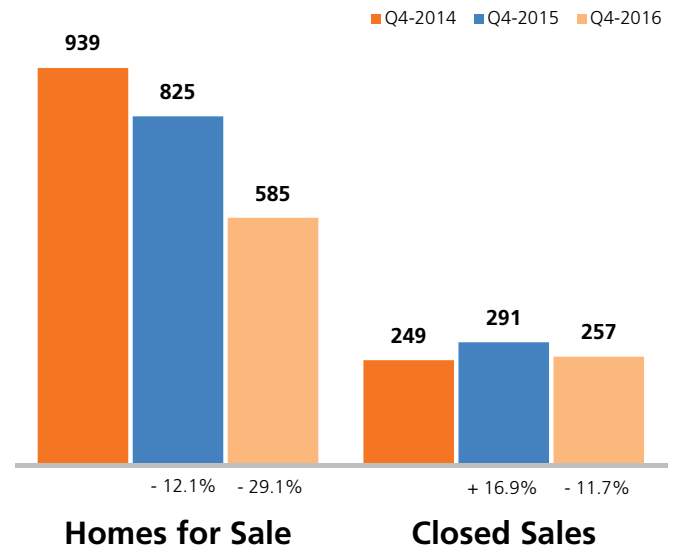
	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
08001	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08023	\$20,000	↓ - 33.3%	57.3%	↓ - 4.7%	178	↓ - 14.0%	1	→ 0.0%
08038	\$0	--	0.0%	--	0	--	0	--
08067	\$210,000	↓ - 2.3%	86.6%	↓ - 6.0%	103	↓ - 52.5%	3	↓ - 40.0%
08069	\$56,500	↓ - 31.9%	85.5%	↓ - 1.6%	106	↓ - 32.5%	38	↑ + 52.0%
08070	\$131,000	↑ + 33.3%	90.9%	↑ + 4.4%	160	↓ - 0.6%	41	↑ + 20.6%
08072	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
08079	\$65,000	↓ - 14.5%	88.3%	↑ + 10.1%	129	↓ - 35.8%	29	↑ + 45.0%
08098	\$215,000	↓ - 7.5%	87.1%	↓ - 5.3%	146	↓ - 8.2%	29	↑ + 141.7%
08302	\$192,500	↑ + 94.4%	85.7%	↓ - 4.5%	139	↓ - 0.7%	8	↓ - 84.9%
08318	\$137,500	↓ - 23.2%	92.0%	↓ - 1.3%	112	↑ + 1.8%	26	→ 0.0%
08343	\$305,000	↑ + 47.7%	95.3%	↑ + 4.5%	55	↓ - 45.5%	3	↓ - 70.0%
08344	\$141,000	↓ - 17.1%	85.0%	↓ - 9.0%	40	↓ - 20.0%	2	↓ - 83.3%
08347	\$0	--	0.0%	--	0	--	0	--

## Schuykill County, PA

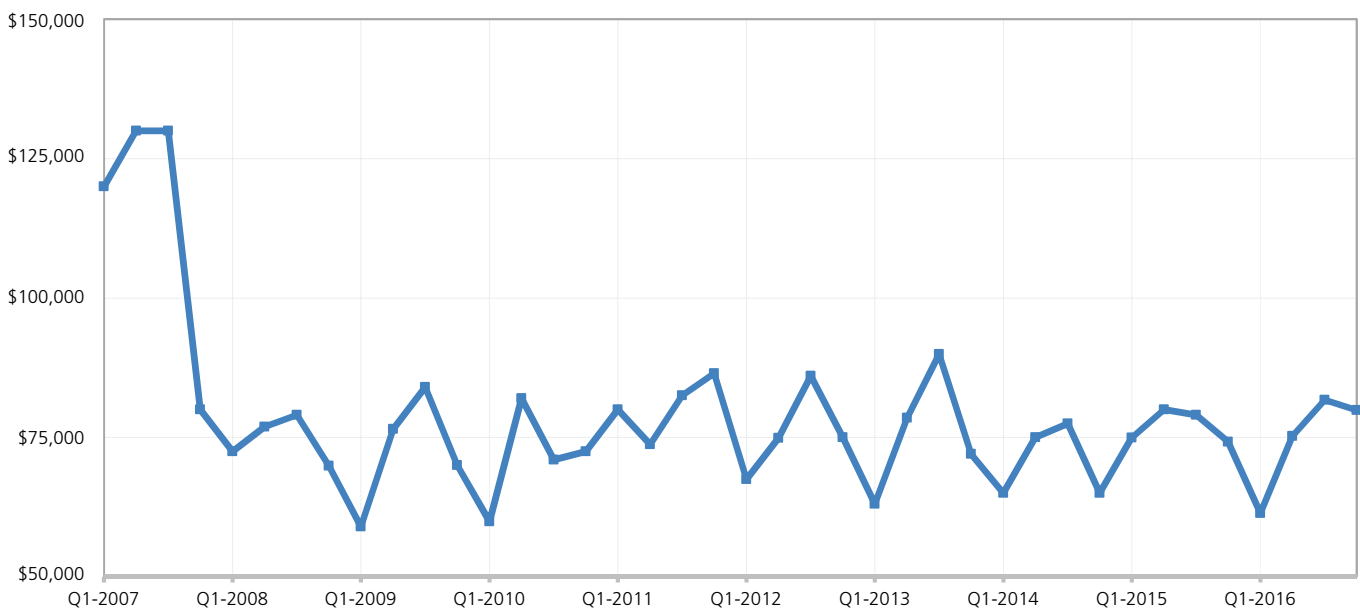
### Key Metrics

	Q4-2016	1-Yr Chg
Median Sales Price	\$79,900	+ 7.7%
Avg. Sales Price	\$100,026	+ 6.2%
Pct. of Orig. Price Received	88.3%	+ 1.6%
Homes for Sale	585	- 29.1%
Closed Sales	257	- 11.7%
Months Supply	6.7	- 26.4%
Avg. Prop. Mktg. Period	124	- 17.0%

### Market Activity



### Historical Median Sales Price for Schuykill County, PA



### Schuykill County, PA ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
17901	\$75,000	↓ - 6.3%	89.4%	↑ + 2.2%	120	↓ - 29.4%	44	↓ - 20.0%
17921	\$68,000	↑ + 61.9%	90.0%	↓ - 3.2%	121	↑ + 15.2%	11	↑ + 37.5%
17922	\$161,500	↑ + 19.1%	90.3%	↓ - 2.2%	123	↓ - 19.6%	22	↑ + 29.4%
17923	\$0	--	0.0%	--	0	↓ - 100.0%	0	↓ - 100.0%
17925	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17929	\$152,000	↑ + 29.1%	96.6%	↑ + 13.2%	192	↑ + 5.5%	3	↓ - 40.0%
17930	\$17,000	↓ - 72.4%	75.2%	↓ - 15.8%	248	↑ + 1081.0%	3	↑ + 200.0%
17931	\$32,000	↓ - 53.3%	85.3%	↓ - 4.0%	127	↑ + 6.7%	13	↓ - 13.3%
17932	\$0	--	0.0%	--	0	--	0	--
17933	\$0	--	0.0%	--	0	--	0	--
17934	\$37,000	--	105.7%	--	72	--	1	--
17935	\$1,500	↓ - 88.0%	0.0%	↓ - 100.0%	98	↓ - 10.1%	1	↓ - 66.7%
17936	\$119,000	--	94.5%	--	217	--	1	--
17938	\$123,900	↓ - 12.2%	94.6%	--	90	--	3	--
17941	\$0	--	0.0%	--	0	--	0	--
17943	\$70,000	--	89.2%	--	7	--	1	--
17944	\$0	--	0.0%	--	0	--	0	--
17945	\$0	--	0.0%	--	0	--	0	--
17946	\$136,000	↑ + 233.3%	88.4%	↓ - 2.5%	34	↓ - 33.3%	2	↑ + 100.0%
17948	\$15,000	↓ - 56.3%	72.2%	↑ + 1.0%	135	↓ - 35.7%	5	↓ - 28.6%
17949	\$0	--	0.0%	--	0	--	0	--
17951	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17952	\$0	--	0.0%	--	0	--	0	--
17953	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
17954	\$10,000	↓ - 73.2%	87.6%	↑ + 9.2%	107	↓ - 20.7%	8	↓ - 38.5%
17957	\$19,900	--	79.9%	--	96	--	1	--
17959	\$27,500	↓ - 16.7%	76.1%	↑ + 6.7%	153	↑ + 128.4%	5	↑ + 66.7%
17960	\$233,750	↑ + 176.6%	82.5%	↓ - 6.9%	84	↓ - 11.6%	4	↓ - 50.0%
17961	\$152,200	↑ + 46.3%	93.4%	↑ + 8.5%	78	↓ - 24.3%	16	↓ - 30.4%
17963	\$99,000	↓ - 31.7%	92.0%	↓ - 1.9%	196	↑ + 1.0%	19	↑ + 26.7%
17964	\$0	--	0.0%	--	0	--	0	--
17965	\$52,000	↓ - 0.5%	88.9%	↑ + 10.2%	92	↓ - 46.8%	7	↑ + 16.7%
17966	\$0	--	0.0%	--	0	--	0	--
17967	\$101,200	↓ - 22.2%	90.7%	↑ + 2.0%	71	↓ - 63.0%	4	→ 0.0%
17968	\$0	--	0.0%	--	0	--	0	--
17970	\$40,000	↑ + 124.7%	89.1%	↑ + 4.3%	284	↑ + 184.0%	5	→ 0.0%
17972	\$105,450	↑ + 2.4%	91.2%	↓ - 1.9%	99	↓ - 29.8%	28	↓ - 20.0%
17974	\$90,450	↑ + 162.2%	95.1%	↑ + 18.9%	32	↓ - 88.4%	2	→ 0.0%
17976	\$11,000	↓ - 45.0%	73.5%	↓ - 14.3%	130	↓ - 12.8%	13	→ 0.0%
17978	\$0	--	0.0%	--	0	--	0	--
17979	\$0	--	0.0%	--	0	--	0	--
17980	\$85,000	↓ - 12.8%	75.4%	↓ - 14.7%	344	↑ + 51.5%	3	↓ - 25.0%
17981	\$15,000	↓ - 79.5%	100.0%	↑ + 15.6%	192	↑ + 74.5%	1	↓ - 50.0%



## Schuylkill County, PA ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Avg. Prop. Mktg. Period		Closed Sales	
	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg	Q4-2016	1-Yr Chg
17982	\$0	--	0.0%	--	0	--	0	--
17983	\$115,000	↓ - 17.9%	92.7%	↓ - 8.8%	123	↑ + 41.4%	3	↑ + 200.0%
17985	\$150,000	↑ + 500.0%	95.0%	↑ + 55.2%	12	↓ - 91.5%	1	↓ - 50.0%
18211	\$105,000	--	87.9%	--	64	--	2	--
18214	\$114,900	↑ + 52.1%	92.4%	--	46	↓ - 82.3%	3	↑ + 200.0%
18218	\$37,500	--	93.8%	--	16	--	1	--
18220	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18231	\$112,500	--	100.0%	--	11	--	1	--
18237	\$32,500	↑ + 3.3%	82.6%	↓ - 16.6%	140	↓ - 9.1%	4	↑ + 100.0%
18241	\$0	--	0.0%	--	0	--	0	--
18242	\$0	--	0.0%	--	0	--	0	--
18245	\$0	--	0.0%	--	0	--	0	--
18248	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
18252	\$30,000	↓ - 45.5%	88.6%	↑ + 13.3%	111	↓ - 38.7%	15	↓ - 31.8%
19549	\$45,000	--	90.0%	--	36	--	1	--